Introducing VMware Cloud on Dell EMC
Fully Managed VMware Cloud Service

What is the Key Role of On-Premises Infrastructure?

Data Sovereignty
Regulatory and privacy requirements mandate sensitive data located on-premises. Custom security standards need to prove compliance to auditors.

Workload / Data Proximity
Low data latency requirements Workloads with local data processing Data center workloads tightly integrated with backend systems.

Control & Command
Keep control over critical workloads Leverage existing IT investments Maximize value of existing talent and processes.

COST-EFFECTIVE INFRASTRUCTURE SOLUTION

Data Center Modernization
• Streamlined Operations • Switch from CapEX to OpEX • Hardware Refresh

Application Modernization
• Development Agility • Kubernetes and Modern Applications • Traditional Application Deployments

Data Latency & Sovereignty
• Low Data Latency Requirements • Data Sovereignty Requirements • Data Governance and Security

VMware Managed Services
Hardware and software support
VMware Hybrid Cloud Control Plane
Single pane of glass visibility
VMware SDDC Infrastructure
Compute | Storage | Networking

Dell EMC VxRail Appliance
Award winning scalability and performance Industry-leading fully integrated Hyper-Converged appliance family Innovative Enterprise-grade cloud platforms

Customer-driven ordering process
Fully managed and supported by VMware Freedom from asset ownership Choice of payment terms - subscription based pricing Ongoing security updates and software patching Transparent hybrid cloud control plane

Operated & controlled through a Hybrid Cloud Control Plane

Monthly subscription model

How does VMware Cloud on Dell EMC work?

Cloud consumption model delivered as a service

How do VMware Cloud and Dell EMC work together?

Learn more at https://www.vmware.com/products/vmc-on-dell-emc.html

What are the Use Cases for VMware Cloud on Dell EMC?

1. Mitigated Risks
• Comply with data residency and regulatory requirements

2. Controlled Costs
• Predictable cost model and resource transparency

3. Increased Performance
• Low data latency and high performance networking

4. Increased Agility
• Self service provisioning and elasticity of resources

5. Simplified Operations
• Ongoing security updates and software patching

6. Accelerated Innovation
• Increased developer velocity and cloud access

Business Benefits of VMware Cloud on Dell EMC

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