

The Forrester Total Economic Impact™ of VMware vRealize Intelligent Operations

Through four customer interviews and data aggregation, Forrester concluded that VMware vRealize Intelligent Operations has the three-year financial impact described below.

VOICE OF THE CUSTOMER



“Our team has seen a reduction in tickets from *hundreds* per day down to *10*.”

—Data center manager

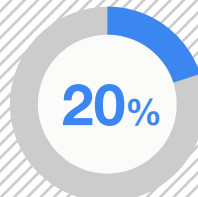
“We’re able to sleep at night knowing that our tools are monitoring our environment and sending us critical alerts in a timely manner. We can proactively fix problems before they hit production.”

—Data center manager

“We now know how everything talks to each other, which makes us better able to troubleshoot and communicate with other teams.”

—Data center manager

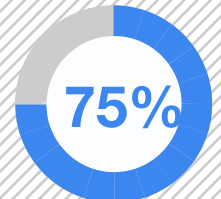
vREALIZE INTELLIGENT OPERATIONS BY THE NUMBERS



20% improvement in operational efficiency



10% reduction in hardware spending



75% reduction in unplanned downtime

SUMMARY OF BENEFITS

Thousands three-year risk adjusted

