Detailed Walk Through of the VMware Cloud on Dell EMC Service

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The VMware Cloud on Dell EMC Experience Walkthrough











Order

Activate

Consume

Three Easy Steps – #1: Ordering











Order

Activate

Consume

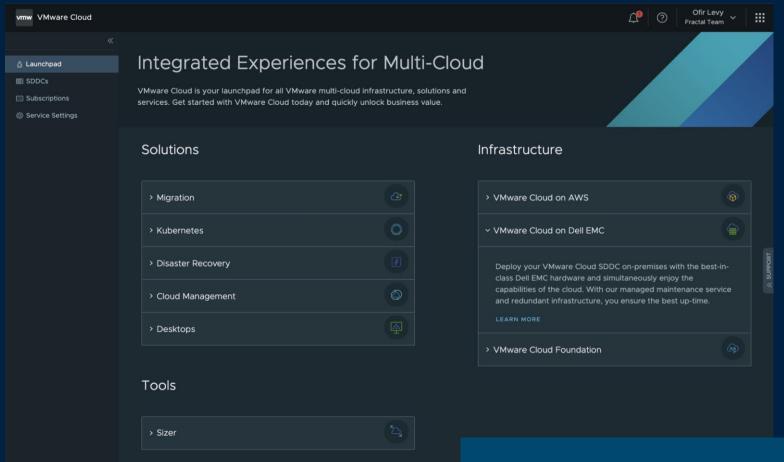
VMware Cloud Console



- ✓ VMware Managed
- ✓ Full Transparency of Operations
- √ Single Pane of Glass

vmware[®]

Compute | Storage | Networking





Ordering starts with the IT Architect accessing the VMware Cloud Console showing the different services supported – including VMware Cloud on Dell EMC



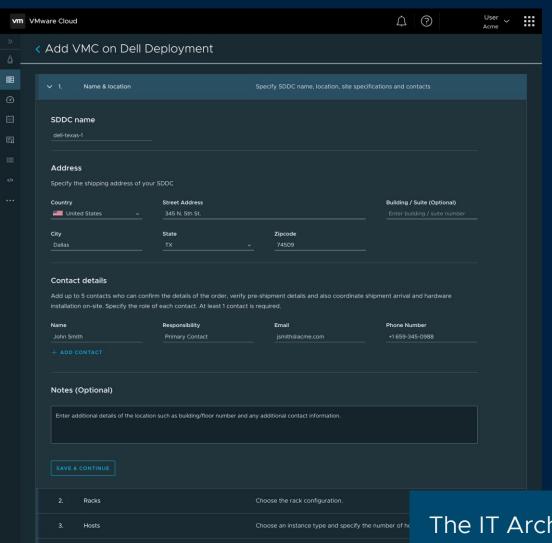


After selecting VMware Cloud on Dell EMC – the IT Architect is presented an informative overview of this service and the major parts of this offering





Next, The VMware Cloud Console shows the IT Architect the steps along the journey to ordering VMware Cloud on Dell EMC, providing guidance and education along this path



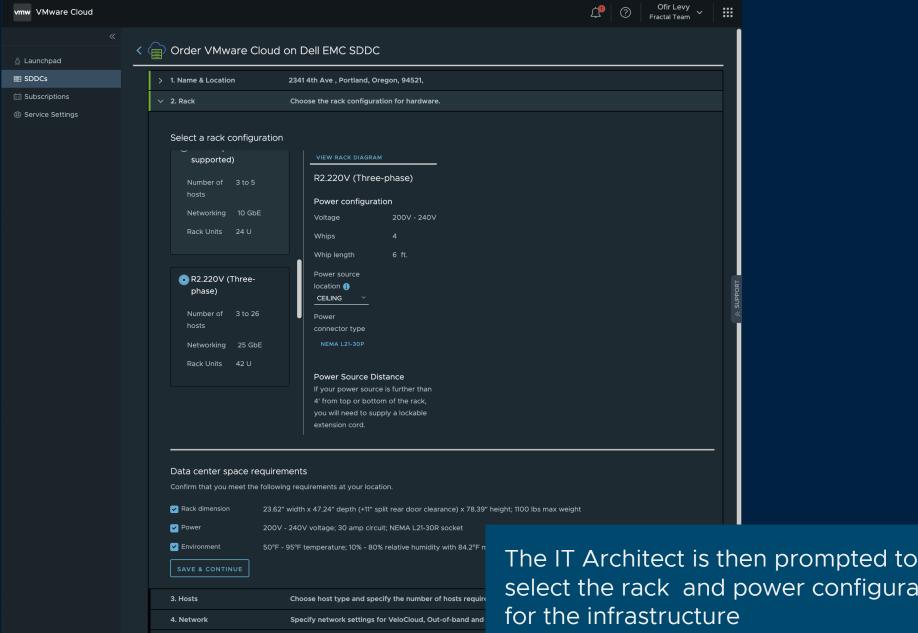
Specify network settings for VeloCloud, Out-of-band a

Choose a term commitment for your SDDC

Review your selections and order SDDC



The IT Architect now specifies the location of where they wish to locate the VMware Cloud on Dell EMC infrastructure rack.



Choose the a term commitment for your SDDC. Deview your selections and order SDDC



select the rack and power configuration

5. Term commitment

Infrastructure Rack Details

R2 Rack

- Best suited for Enterprise –scale deployments.
- Will accommodate up to 26 primary + 1 standby instances.
- PDU power inputs consistent with Enterprise data center power connectivity.

Redundant VeloCloud SD-WAN appliances (enables remote management access)

Management plane switch

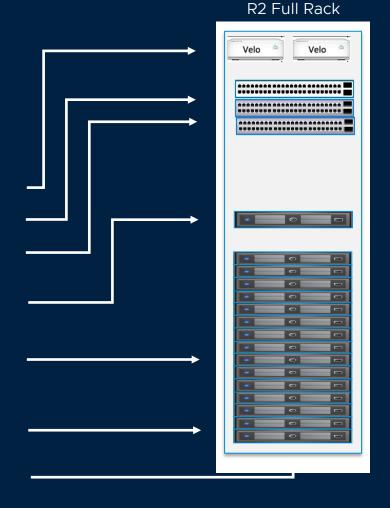
Redundant Top of Rack (ToR) server aggregation switches

'Standby' instance for expansion

Configured number of VxRail instances (appliances)

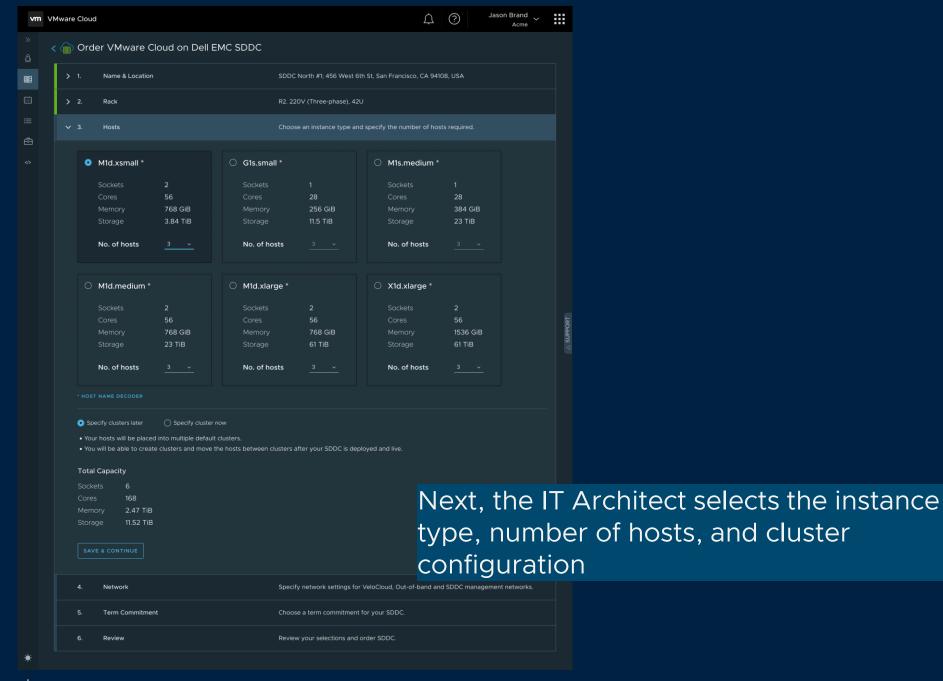
Redundant Smart Power Distribution Units (in rear). floor/ceiling power

Rack enclosure: 42 RU

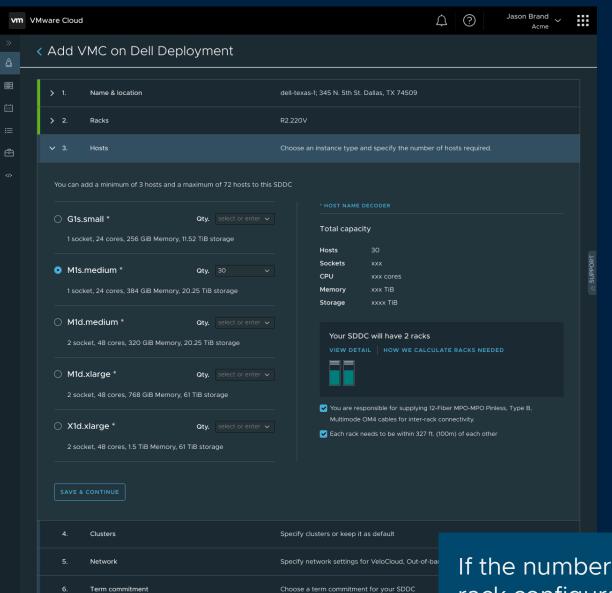




Note: For the latest specifications and options – please see the VMware Cloud on Dell Data Sheet







Review your selections and order SDDC



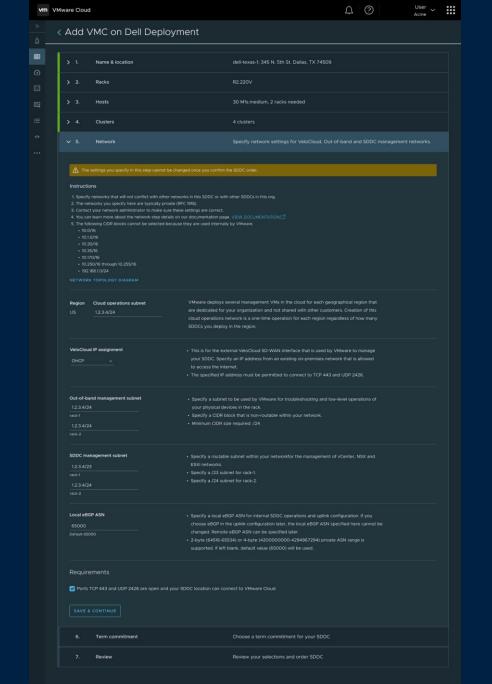
If the number of hosts exceeds a single rack configuration, the service portal will trigger a request for multi-rack details

VMware Cloud on Dell EMC Hardware Host Types

Instance type	M1d.xSmall	G1s.small	M1s.medium	M1d.medium	M1d.xLarge	X1d.xLarge
VxRail Chassis	VxRail E560F 1U1N	VxRail E560F 1U1N	VxRail E560F 1U1N	VxRail E560N 1U1N	VxRail E560F 1U1N	VxRail E560F 1U1N
CPU Sockets and Cores	2 x 28	1 x 28	1 x 28	2 x 28	2 x 28	2 x 28
vCPU	112 (56 Cores)	56 (28 Cores)	56 (28 Cores)	112 (56 Cores)	112 (56 Cores)	112 (56 Cores)
CPU Frequency	2.2 GHz All Core Turbo					
RAM	768 GB	256 GB	384 GB	768 GB	768 GB	1536 GB
Cache Storage	1.6 TB SSD SAS	1.6 TB SSD SAS	1.6 TB SSD SAS	3.2 TB NVMe	3.2 TB NVMe	3.2 TB NVMe
Primary Storage Capacity	3.8 TB SSD	11.5 TB SSD	23 TB SSD	23TB NVMe	61 TB SSD	61 TB SSD
Networking	2 x 25Gb	2 x 10Gb	2 x 10Gb	2 x 25Gb	2 x 25Gb	2 x 25Gb

^{*} Significant capacity storage needs can be addressed through VMware Partnership with Faction storage services.

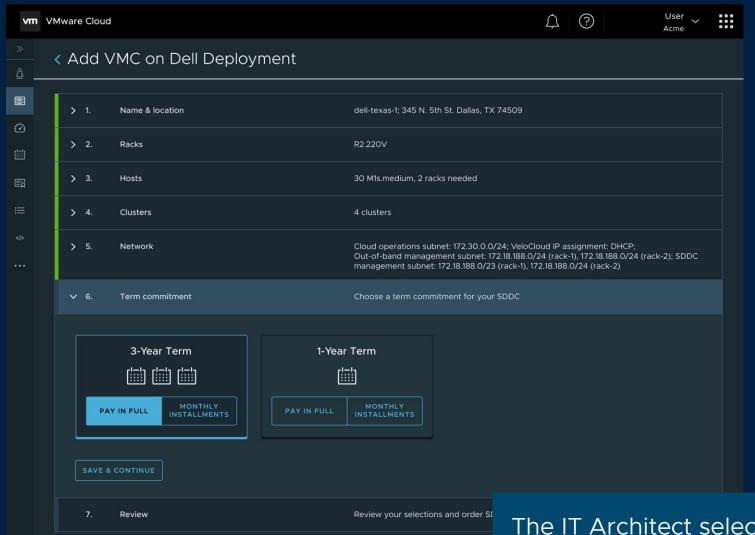








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The IT Architect selects the subscription term (1 or 3 years) and confirms prerequisite information entered

Subscription Options for VMware Cloud on Dell EMC

1 Year and 3 Year Term Subscription Options

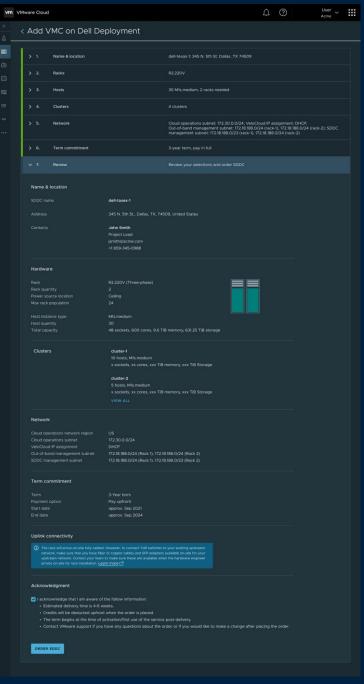
1 Year Commitment

- 1 Year term subscription commitment by customer
- Includes VMware Cloud managed SDDC and fully managed Dell EMC VxRail Infrastructure
- Pricing reflects a lower price than pilot, however, is more expensive than 3 Year
 Term

3 Year Commitment

- 3 Year term subscription commitment by customer
- Includes VMware Cloud managed SDDC and fully managed Dell EMC VxRail Infrastructure
- Pricing reflects a ~33% discount over the shorter 1 Year term

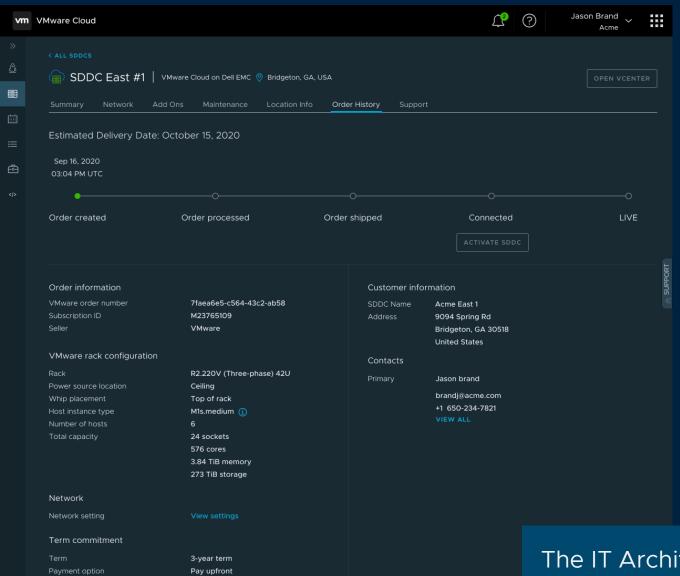




Finally, the IT Architect reviews and confirms the order



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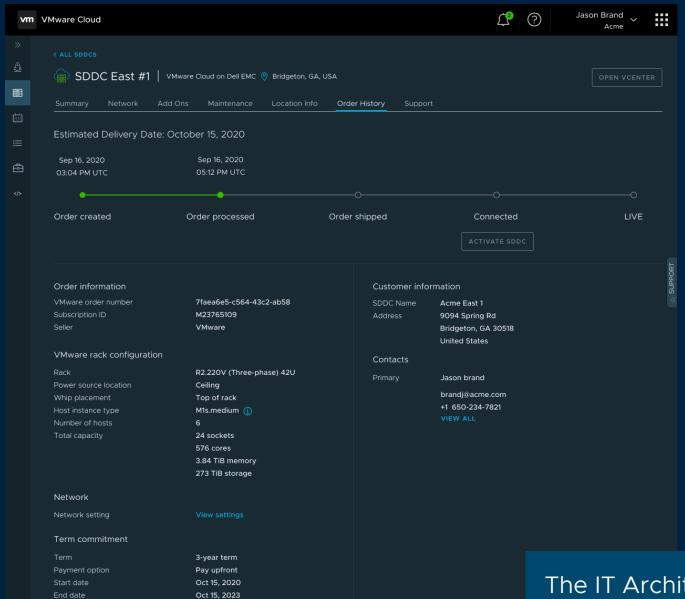
The IT Architect completes the order and receives an anticipated delivery date.

Start date

End date

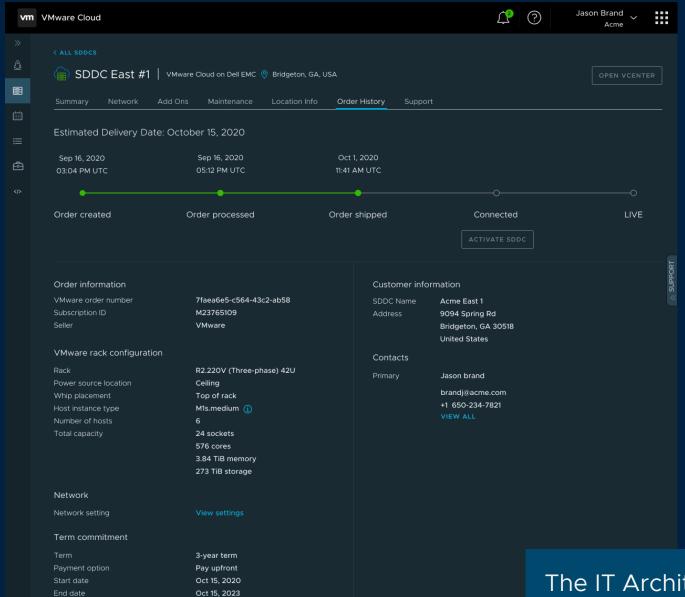
Oct 15, 2020

Oct 15, 2023





The IT Architect is informed that the order has been processed.





The IT Architect is informed that the equipment is shipped.

Three Easy Steps – #2: Activation











Order

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Service Infrastructure Build and Deployment Details

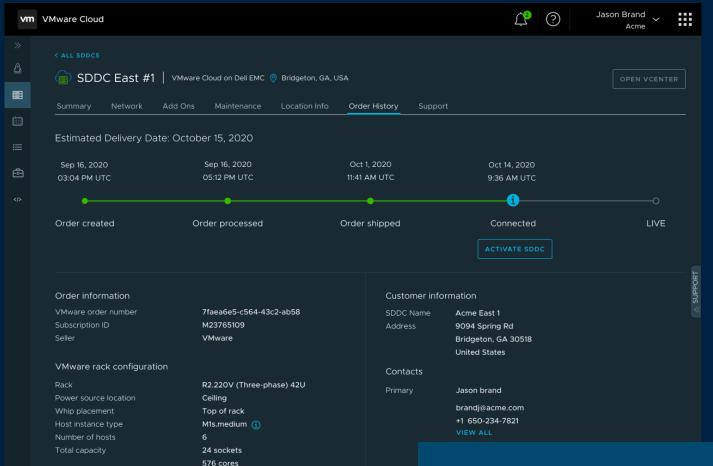
- After VMware Cloud on Dell EMC order is placed:
 - Customer Infrastructure is built in the Dell EMC Order Fulfillment Center
 - It is pre-loaded with VMware SDDC Software
 - Customer network configuration is pre-configured
 - System is run through a battery of tests and burnt in
 - System is packaged for delivery and shipped to customer site
- A Dell EMC Technician arrives on site to install Infrastructure
 - Rack is uncrated and moved into position
 - Power and networking connections are made
 - Testing of the network connections and system are completed
 - Infrastructure is formally handed off to customer and becomes 'live'
 - VMware begins management of the infrastructure
 - Customer can begin migrating workloads to their new service infrastructure

There is no additional cost for deployment - Cost is included in subscription









3.84 TiB memory 273 TiB storage

3-year term

Pay upfront

Oct 15, 2020

Oct 15, 2023



After a Dell Technician installed the Infrastructure, connected power and networking, and tested the deployment before activating the service, the IT Architect will log into the console to activate the service.

Network

Network setting

Payment option

Start date

End date

Term commitment

Three Easy Steps – #3: Consumption







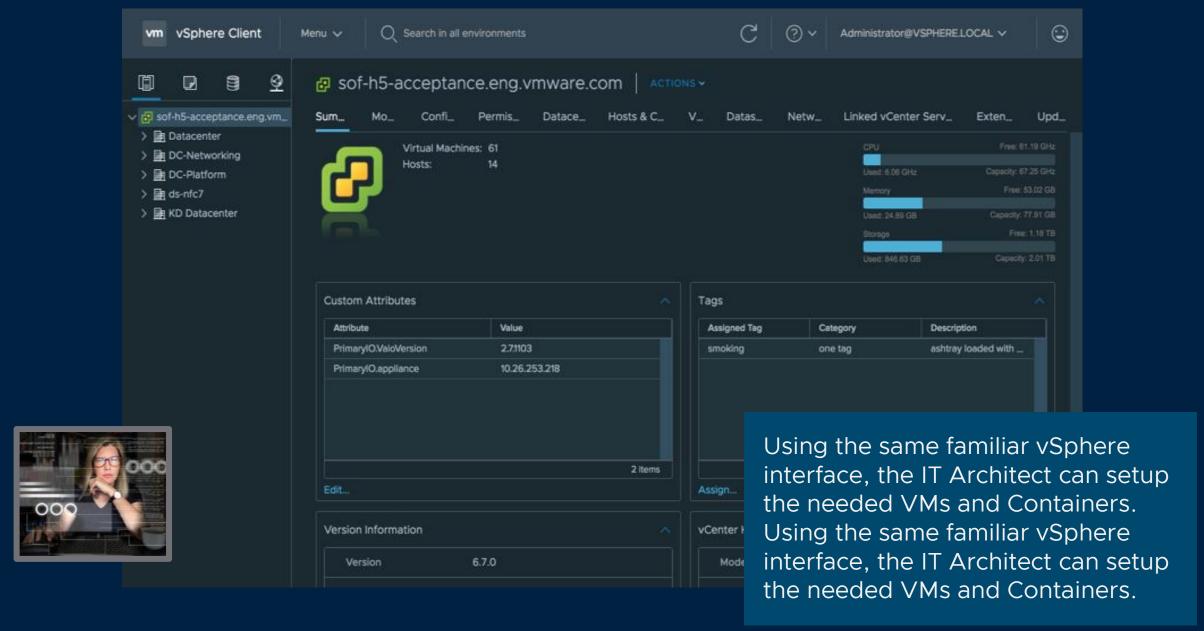


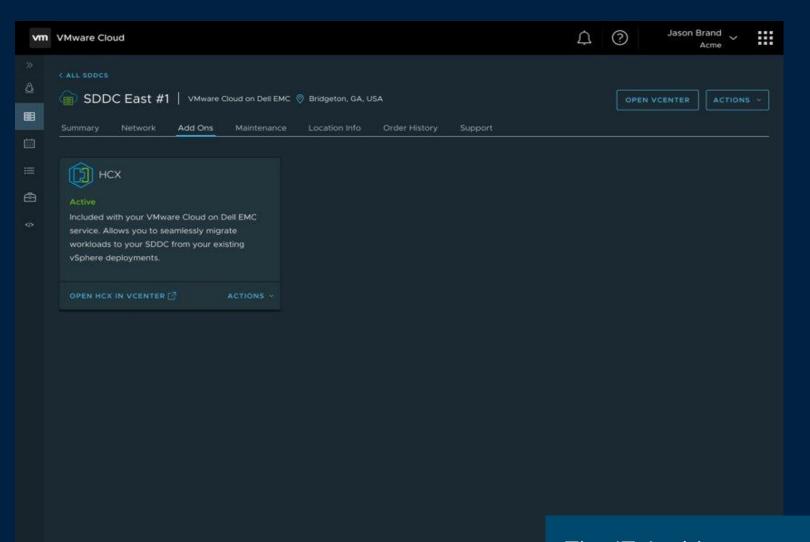


Order

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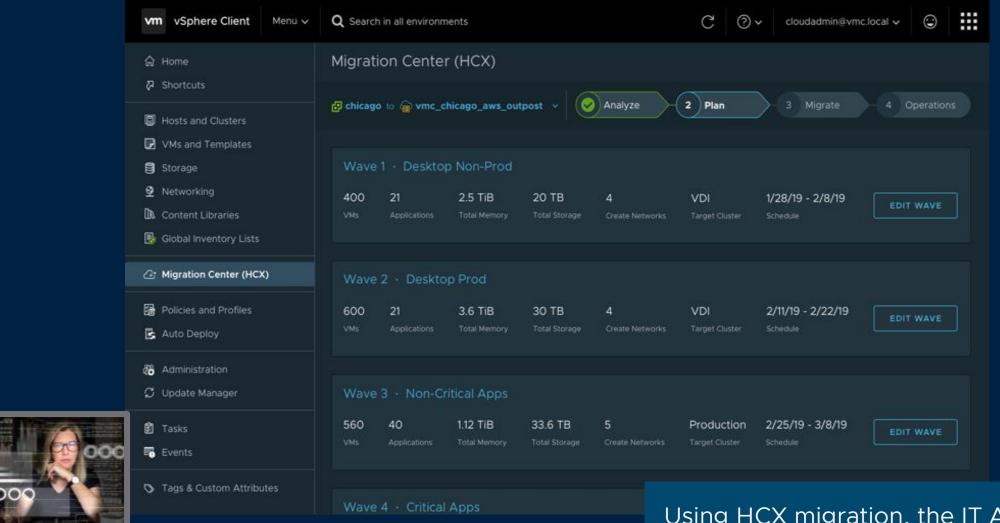




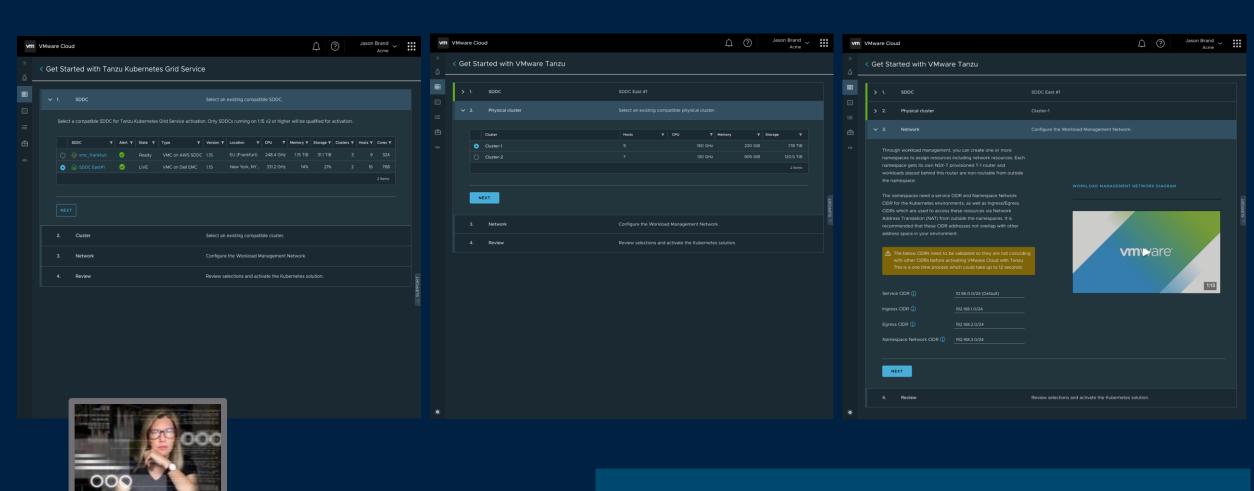


The IT Architect can now activate HCX, allowing migration of VM's to the new service infrastructure



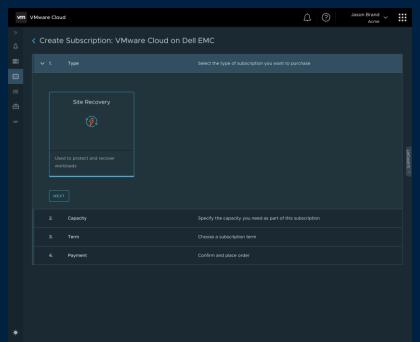


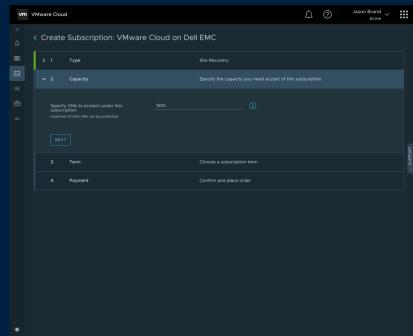
Using HCX migration, the IT Architect can easily migrate workloads to the new service infrastructure

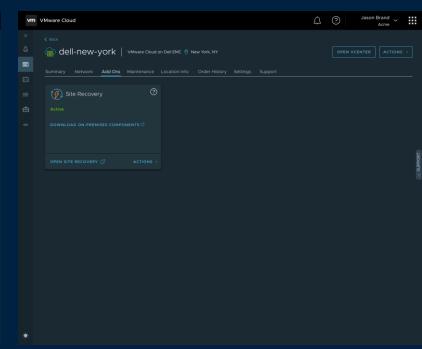


The IT Architect can now activate Tanzu Kubernetes Grid Service, configure the cluster and network and take advantage of the Kubernetes service





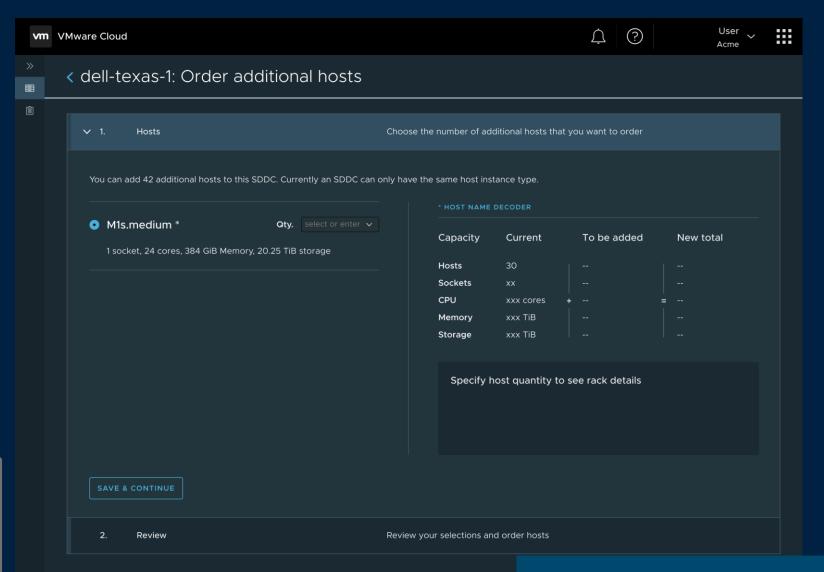






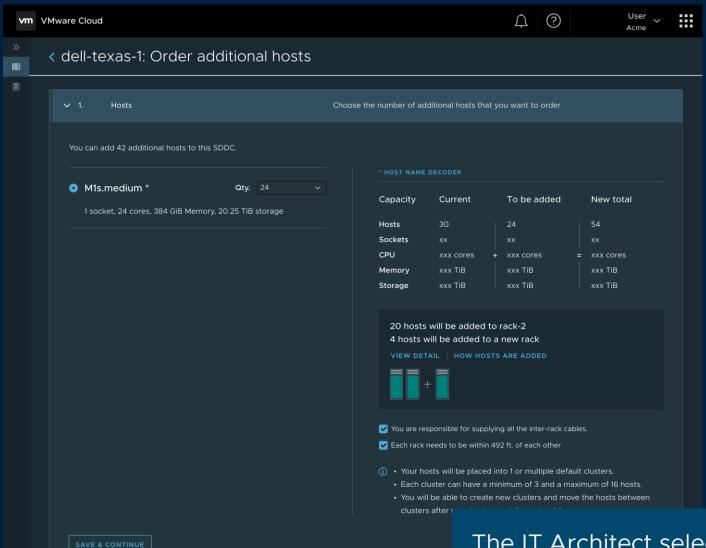
The IT Architect can now activate Disaster Recovery as a Service by subscribing to VMware Site Recovery for VMware Cloud on Dell EMC







When needed, the IT Architect can order additional hosts.

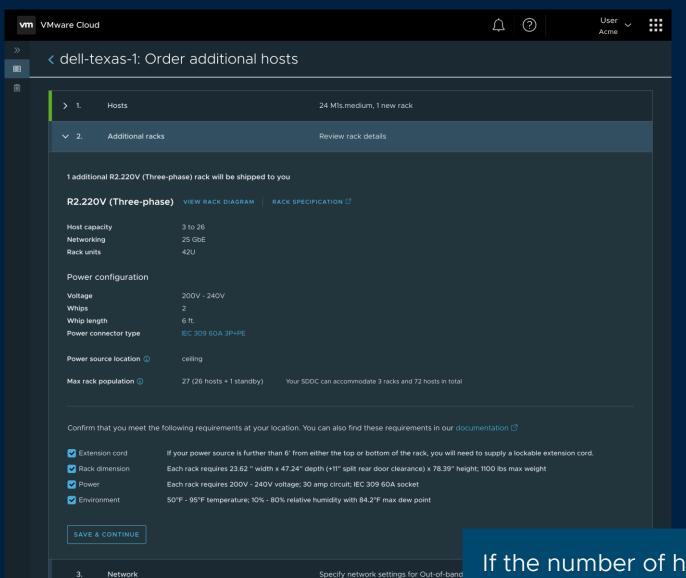


Review your selections and orde



The IT Architect select how many additional hosts are needed and how they will be applied to the clusters

Review

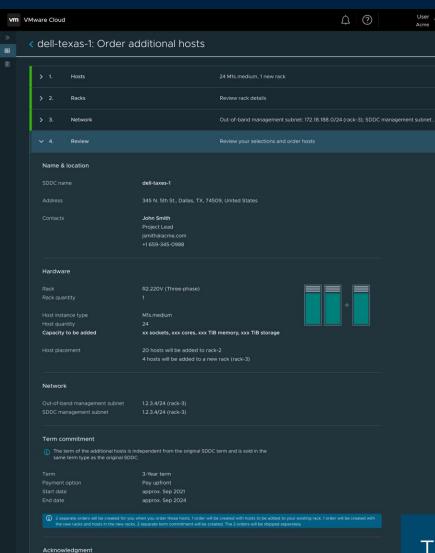


Review your selections and order hosts



If the number of hosts exceeds a single rack configuration, the service portal will trigger a request for multi-rack details

Review



✓ I acknownledge that I am aware of the follow information

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The IT Architect confirm order of additional hosts (and racks). These hosts (and racks) are installed onsite by a Dell Technician in about a week.

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Leveraging the VMware Cloud Console the IT Architect can observe the health of the system at any point

Learn more about VMware Cloud on Dell EMC

Additional Resources are available

- VMware.com Product Page: <u>Here</u>
- VMware Cloud on Dell EMC Overview Video: <u>Video</u>
- VMware Cloud on Dell EMC Solution Brief: <u>Brief</u>
- VMware Cloud on Dell EMC Overview Deck : <u>Deck</u>



Thank You

