

Atos Digital Hybrid Cloud (DHC)

Cloud-native offers the key to business success

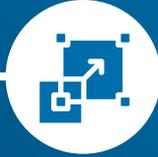
To compete and win, you need to ensure your investment in new cloud-native apps maximizes the true potential and promise of 'digital' as quickly as possible. That means being:



Agile



Flexible



Scalable



Secure



Compliant



Robust

What is the need?

A trusted, scalable and future-proofed multi-cloud solution that combines all the innovation and scale of a public cloud, with the security and control of private cloud.

Atos DHC is the foundation to enable, manage, and empower a true multi-cloud vision and digital business.

Our solution combines exciting industry-leading software from our partners Dell EMC and VMware, to:



Bring together legacy platforms and the new world of DevOps in one solution



Build truly cloud-native applications to power tomorrow's innovation while running today's apps that drive business revenue



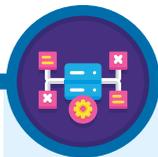
Complete visibility of all clouds, giving you control in even the most complex environments



Host legacy and new applications which run in both a private and public environment



Keep data secure and controlled



Reduce risk through custom policies to automate daily cloud operations and manage infrastructure consistently across departments

Your benefits

4-8x Accelerate time-to-market by 4-8 times

28% LESS Reduce costs - VMware Cloud Foundation generates a 28% lower 3-year TCO than the alternative, traditional 3-tier approach to data centers

25% Save an average of 25% on monthly cloud spend through better visibility of TCO

56% Greater ROI and faster IT service delivery - Dell EMC VxRail delivers 56% faster delivery and a 489% ROI over 5 years¹



Simplify budget tracking, reallocate charges to the appropriate business group, monitor increases in spend, and find opportunities to lower your cloud bills



Control data and improve data quality to get the answers your business needs



Enable innovation without compromising on security



Future-proof your business technology platform running all current and future apps

1. IDC commissioned by Dell EMC, Delivering Efficient Business Expansion with Dell EMC VMware-based HCI, October 2018

Working with us, a global manufacturing company was able to implement a hybrid cloud infrastructure, managed via a cloud orchestration and service portal, to unlock the potential of new business models and **reduce operational costs by 32%.**



We ran and orchestrated the key IT systems that helped secure the success of the Olympic & Paralympic Winter Games PyeongChang 2018. This year for the first time in the history of the Olympic Games, **all critical applications were hosted 100% in the Cloud.**

Atos ensured that the results were delivered around the world in 0.3 seconds in conjunction with its Strategic Delivery Partner, Dell EMC.



Why Atos DHC?



Global scale

Atos runs the world's largest private cloud driven by one of the world's largest alliances between Atos/Dell EMC/VMware. We have already transformed 50,000+ applications and 150,000+ workloads to multi-cloud.



Experience of large customer deployments

Our approach is based on our experience of delivering 1,000,000 workloads, completing 500 global cloud projects and working with many of the F2000 Enterprises



End-to-end capability

Atos brings together the outsourcing, SI and Application (Syntel) heritage which is a unique combination along with unique innovation. For example, Syntbots, Atos Syntel Intelligent Automation Platform



Deep industry knowledge

We have deep vertical skills which we use to adapt our solutions across finance, healthcare, utilities, the public sector, retail, manufacturing, etc



#1 in Europe and a global leader in cybersecurity

With a global team of over 5,000 security specialists and a worldwide network of Security Operation Centers (SOCs)



Any application

Atos DHC delivers the complete solution- IaaS, PaaS and SaaS; which can accommodate most traditional and cloud native applications on a single platform



Recognized market leaders

We have been positioned as a Leader in Gartner's Magic Quadrant for Hybrid Infrastructure Managed Services and Data Center Outsourcing in the US, Europe and APAC



Data at scale

Delivered on the best storage solution in the market (Dell EMC) combined with Atos Codex - to extract maximum value from data



End-to-end stack integration

With VMware Cloud Foundation on Dell EMC VxRail delivering end-to-end stack lifecycle automation, that offers rapid delivery and expansion of resources combined with one click curated updates. VxRail offers our clients a fully integrated stack with a consistent infrastructure and consistent operation layer.



Commercial flexibility

Pay-as-you-go model, so there is no capital investment and you only pay for what you use



Proven partnership

Strong interaction between Atos, Dell EMC and VMware.