

## MEDIA BACKGROUNDER

# VMware vRealize Operations 6.0 Delivers Scale-Out, Resilient Platform for Automated Operations Management

BARCELONA, SPAIN, Oct. 14, 2014 — News Summary

At VMworld® Europe 2014, VMware, Inc. today announced [VMware vRealize® Operations™ 6.0](#) (formerly vCenter™ Operations Management Suite™). VMware vRealize Operations 6.0 will deliver intelligent operations management from applications to storage and across physical, virtual and cloud infrastructures, and adapts to the needs of all customers from small to mid-size businesses (SMBs) to global and distributed organizations. The new release will provide customers with control over performance, capacity, and configuration with predictive analytics to drive proactive action and policy-based automation.

### Intelligent Operations Management across Physical, Virtual and Cloud Infrastructures

A foundational component of VMware's [vRealize cloud management platform](#), VMware vRealize Operations 6.0 introduces new and enhanced capabilities across intelligent operations, policy-based automation and unified management.

Features will include:

- A new scale-out, resilient architecture that is 8 times more scalable than the previous release and features built-in high availability and replication;
- Advanced analytics, smart alerts and problem detection capabilities to identify complex issues from multiple symptoms ahead of time, and recommend a resolution to the problem;
- Remediation actions and workflows to ensure automation with control helping IT teams to address issues from a single console;
- Capacity planning and project management capabilities that extend beyond VMware vSphere to include physical and application-level metrics to better manage demand, available resources and service level agreements (SLAs);
- Additionally, capacity models can be committed to the analytics engine to address false alarms from expected changes in demand, availability or configuration of applications and hardware resources;
- A unified user interface (UI) now manages both VMware vSphere and non-vSphere domains enabling IT teams to produce powerful, flexible custom dashboards to bring in the data they want into the management console; and,
- Advanced policy management to control automation.

### Extending VMware vRealize Operations Platform with Management Packs

VMware continues to grow its partner ecosystem aggressively resulting in the continued development of new management packs which extend the alerting, dashboard, data visualization and reporting capabilities of VMware vRealize Operations to VMware and third-party products and technologies. The management packs extend the power of VMware vRealize Operations to hybrid and heterogeneous environments, providing comprehensive visibility in a single operations console across applications, storage and network devices.

In the fourth quarter of 2014, VMware is expected to deliver new and updated management packs for VMware NSX™, VMware vCloud® Air™, Amazon Web Services (AWS), OpenStack, Microsoft System Center Operations Manager, and storage devices addressing iSCSI and NFS protocols (in addition to SAN) as well as VMware Virtual SAN. Partners delivering management packs in Q4 2014 include a new pack for Brocade IP Networking and an update to EMC Storage Analytics. More than 30 management packs are available in the [Cloud Management Marketplace](#) of the VMware Solutions Exchange to help customers simplify and automate the management of their hybrid cloud environments.

### **Comments on the News**

“More than three years ago, we set down the path to help customers simplify and automate how they manage services in dynamic virtual and cloud environments with the introduction of VMware vRealize® Operations™,” said Ramin Sayar, senior vice president and general manager, Cloud Management Business Unit, VMware. “Our efforts reach new heights with the launch of VMware vRealize Operations 6.0. With this new release, we are setting the standard for operations management in the hybrid cloud era. Customers will now be able to manage and monitor all of their applications and systems through a single scalable, automated, and intelligent platform to help them meet the demands of their business environment.”

“Columbia Sportswear is committed to IT innovation to help drive business growth,” said Suzan Pickett, manager, Global Infrastructure Engineering at Columbia Sportswear. “We are focused on developing and using new technologies that help us advance our external and internal customer facing services and solutions. VMware vRealize® Operations™ helps us automate and optimize the performance of our hybrid cloud in support of our global e-commerce, manufacturing, and retail operations.”

### **Pricing and Availability**

VMware vRealize Operations 6.0 and related management packs are expected to become available in the fourth quarter of 2014.

VMware vRealize Operations 6.0 will be available as part of both VMware vRealize Suite and VMware vRealize Operations Insight. VMware vRealize Suite is available in two editions: Advanced (\$6,750 per CPU) and Enterprise (\$9,950 per CPU). An add-on to [VMware vSphere with Operations Management, VMware vRealize® Operations Insight™](#) is licensed on a per-CPU model starting at \$2,000. Existing customers with active Support and Subscription (SnS) contracts can upgrade to the new release of VMware vRealize Operations free of charge.

### **Additional Resources**

- Read Ramin Sayar's [blog post](#)
- Read the Introducing VMware vRealize Operations 6.0 [blog post](#)
- [View the VMworld 2014 Europe Online Press Kit](#)
- Follow VMworld on [Twitter](#) and [Facebook](#)

### **About VMware**

VMware is the leader in virtualization and cloud infrastructure solutions that enable businesses to thrive in the Cloud Era. Customers rely on VMware to help them transform the way they build, deliver and consume Information Technology resources in a manner that is evolutionary and based on their specific needs. With 2013 revenues of \$5.21 billion, VMware has more than 500,000 customers and 75,000 partners. The company is headquartered in Silicon Valley with offices throughout the world and can be found online at [www.vmware.com](http://www.vmware.com).

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**Forward-Looking Statements**

This press release contains forward-looking statements including, among other things, statements regarding new VMware products and services, including VMware vRealize Operations and management packs, expected features of the new products, potential benefits to customers, expected availability and pricing, VMware's market opportunities, and expectations for continued growth in demand. These forward-looking statements are subject to the safe harbor provisions created by the Private Securities Litigation Reform Act of 1995. Actual results could differ materially from those projected in the forward-looking statements as a result of certain risk factors, including but not limited to (i) adverse changes in general economic or market conditions; (ii) delays or reductions in information technology spending; (iii) competitive factors, including but not limited to pricing pressures, industry consolidation, entry of new competitors into the mobile device, end user and cloud computing markets, and new product and marketing initiatives by our competitors; (iv) our customers' ability to develop, and to transition to, new products and computing strategies such as cloud computing, software defined data center and mobile device management; (v) the uncertainty of customer acceptance of emerging technology; (vi) rapid technological and market changes in virtualization software and platforms for cloud and mobile device computing; (vii) changes to product development timelines; (viii) VMware's ability to protect its proprietary technology; (ix) VMware's ability to attract and retain highly qualified employees, and (ix) global economic conditions. These forward looking statements are based on current expectations and are subject to uncertainties and changes in condition, significance, value and effect as well as other risks detailed in documents filed with the Securities and Exchange Commission, including VMware's most recent reports on Form 10-K and Form 10-Q and current reports on Form 8-K that VMware may file from time to time, which could cause actual results to vary from expectations. VMware assumes no obligation to, and does not currently intend to, update any such forward-looking statements after the date of this press release.

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