The Total Economic Impact™
Of VMware vRealize Automation

Through four customer interviews and data aggregation, Forrester concluded that VMware vRealize Automation has the following three-year financial impact.

FINANCIAL SUMMARY
Three-year risk-adjusted present values

Benefits $8.9M

Costs $4.4M

- Compliance enforcement
- Issue reduction
- Accelerated delivery
- Capacity optimization
- Operational efficiency

$4.5M NPV
101% ROI
16 month PAYBACK

PRODUCTIVITY
5 to 6 hours saved per VM
IT labor for deployment, Day 2 activities, and retirement

COST SAVINGS
15% increase
Infrastructure resource utilization

BUSINESS ACCELERATION
5x increase
Annual churn rate of unneeded VMs, freeing resources for growth
1 week faster
Deployment of environments for end users

VOICE OF THE CUSTOMER

“vRealize Automation has made a much more scalable, stable, and agile environment with more consistency. It’s increased productivity and shortened time-to-deployment.”

Platform engineer, healthcare services

“We need a lot less IT labor [now]. There’s fewer manual tasks, misconfigurations, and less handholding. Environments are all consistent, stable, and secure.”

Systems administrator, B2B software

“We didn’t know how much waste we had previously . . . we created a spike in activity without a spike in growth, so we naturally used our existing equipment more efficiently.”

IT director and enterprise architect, healthcare services