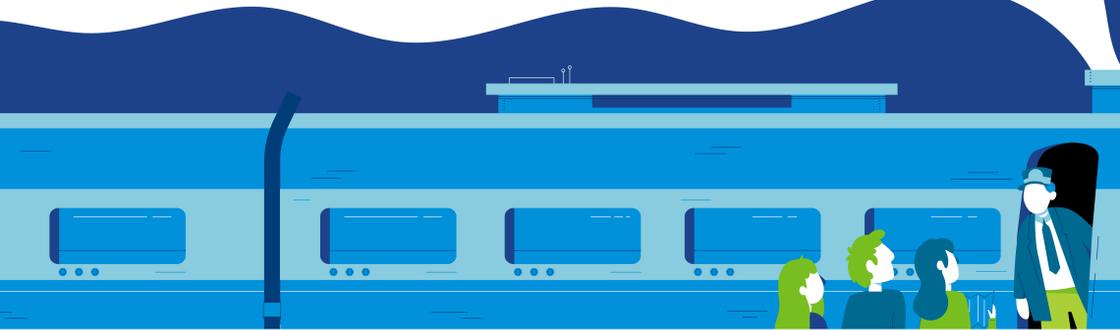


# Take the Cloud Management Express Train To Greater Business Value

You have a choice. There's more than one way to manage IT operations. But not all solutions deliver the same time and cost-saving benefits. Count on VMware vRealize® Operations™ to transport your critical application infrastructure across hybrid and multi-clouds and accelerate overall business value.



## ALL ABOARD

### Simpler, automated operations accelerate business actions

Using artificial intelligence (AI) and machine learning (ML)-driven automation, VMware self-driving operations empowers your IT team to be more proactive and agile.

Only VMware delivers:



**93%**  
reduction in unplanned downtime<sup>1</sup>



**50%**  
reduction in hardware cost<sup>1</sup>



**30%**  
improvement in productivity<sup>1</sup>



## SEE YOUR JOURNEY

### Unified visibility and ultimate extensibility boost productivity

VMware is the first vendor to provide a highly scalable, open and extensible cloud operations platform with seamless visibility and control across existing infrastructure. Get full support for software-defined data center (SDDC) and hybrid and public cloud resources, including virtualized compute, networking, and storage.

Only VMware delivers:



Full views into SDDC health, configuration, and compliance



Native apps to infrastructure management for SDDC integration and hybrid cloud, including VMware Cloud on AWS



Multi-cloud observability, including AWS and Microsoft Azure



## STAY ON TRACK

### Automated performance & workload placement lower risk

Built-in VMware ML-driven intelligence monitors all the resources necessary to keep your critical applications running at peak performance. Only vRealize Operations assures application performance with automated workload placement and balancing based on your business and operational intent.

Only VMware delivers:



**50%**  
reduction in software licensing costs<sup>1</sup>



**300%**  
increase in data center capacity for scale and agility at CNRA<sup>2</sup>



**80%**  
optimized utilization at DellEMC<sup>3</sup>



## TAKE THE EXPRESS

### Intelligent remediation speeds troubleshooting and root cause analysis

Because speed matters, vRealize Operations provides the transparency and visibility your employees need to resolve problems faster and more efficiently. This is why it works harder than other solutions to get your IT staff to root causes first.

Only VMware delivers:



Gain a 360° view of all your IT data



Cut troubleshooting time in half



25% reduction in problem resolution time at ACI Specialty Benefits<sup>4</sup>



## TIME IS MONEY

### Proactive capacity management lowers costs

Unlike competitive offerings, vRealize Operations reduces costs and risks with real-time capacity analytics along with proactive planning and procurement.

Only VMware delivers:



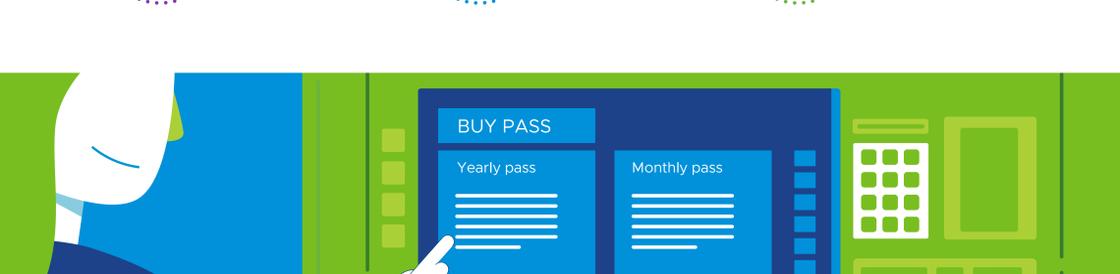
**10%**  
reduced storage costs



**40%**  
reduction in TCO at Telkom Indonesia<sup>5</sup>



**25%**  
reduction in capital costs at SIBUR<sup>6</sup>



## GET THE FULL PASS

### Self-driving operations is in vRealize Suite

Only VMware delivers a self-driving operations solution that provides all the features and functionality you need in a single IT cloud management platform — reducing costs and eliminating silos created by individual tools.

Organizations using VMware experience:



**\$7.5M**  
NPV<sup>1</sup>



**303%**  
ROI<sup>1</sup>



**< 3 month**  
Payback<sup>1</sup>

See how much you can save today.

Try the vRealize Operations ROI calculator »

#### Endnotes

- Forrester Consulting, "The Total Economic Impact™ of VMware vRealize Operations," March 2019
- CNRA case study
- DellEMC case study
- ACI Specialty Benefits
- Telecom Indonesia case study
- SIBUR case study