

VMWARE vSPHERE PRICING AND PACKAGING FAQ

This document is intended to answer questions around packaging, pricing and related programs for VMware vSphere® 6.7.

Q. What has VMware announced?

A. VMware has introduced a new edition of vSphere called VMware vSphere Platinum. vSphere Platinum delivers advanced security capabilities integrated into the hypervisor. This new release combines the industry leading capabilities of vSphere with VMware AppDefense™, delivering purpose-built VMs to secure applications.

VMware has also announced the End of Availability (EoA) of vSphere with Operations Management™ Enterprise Plus, effective February 1, 2019. After this date, you will no longer be able to purchase vSphere with Operations Management Enterprise Plus. With this change, the new vSphere product line will consist of VMware vSphere Standard Edition™, VMware vSphere Enterprise Plus Edition™, and VMware vSphere Platinum Edition™.

Q. Why has VMware made these pricing and packaging changes?

A. VMware has made these pricing and packaging changes to simplify the vSphere line-up and to align the pricing and packaging with market trends and customer use cases. vSphere Standard delivers server consolidation and business continuity; vSphere Enterprise Plus delivers resource management and enhanced application availability and performance; and vSphere Platinum offers enhanced security and visibility, powered by machine learning and integrated into the hypervisor. With these changes, VMware is committed to improving our products and continuing to deliver more value to our customers.

Q. What is vSphere Platinum?

A. VMware vSphere Platinum is a new edition of vSphere that delivers advanced security capabilities fully integrated into the hypervisor. This new edition combines the industry leading capabilities of vSphere with VMware AppDefense.

Q. What are the components of vSphere Platinum?

A. VMware vSphere Platinum combines two components—VMware vSphere for Platinum with VMware AppDefense

Plug-in and VMware AppDefense (SaaS) for Platinum. The AppDefense plug-in in VMware vSphere Platinum provides vAdmins relevant security functionality in vCenter® and serves as a bridge to the AppDefense (SaaS) for Platinum offering.

Q. What is the licensing model for vSphere Platinum?

A. vSphere Platinum is licensed on a per CPU basis. The two components of vSphere Platinum—VMware vSphere for Platinum with VMware AppDefense Plug-in and VMware AppDefense (SaaS) for Platinum—are delivered as a single product with a single license. VMware vSphere for Platinum with VMware AppDefense Plug-in is deployed on-premises and sold as a perpetual license with Support and Subscription (SnS) and the VMware AppDefense (SaaS) for Platinum is a VMware hosted cloud service sold as subscription.

Q. How can I purchase vSphere Platinum?

A. There are two ways to purchase: directly from VMware, or from VMware channel partners.

Q. Can I upgrade to vSphere Platinum?

A. Yes, existing vSphere customers can upgrade to vSphere Platinum. vSphere and vSphere with Operations Management Enterprise or Enterprise Plus customers who are active on Support and Subscription will also be eligible for a 50 percent promotion on the upgrade license to vSphere Platinum. This promotion is valid from October 31, 2018 to October 30, 2019 at 11:59 PM Pacific Time.

Q. When is the End of Availability (EOA) of VMware vSphere with Operations Management Enterprise Plus?

A. VMware vSphere with Operations Management Enterprise Plus will not be available for purchase after February 1, 2019.

vSphere with Operations Management Plus is a bundle comprised of vSphere Enterprise Plus and VMware vRealize® Operations™ Standard. On October 15, 2018, current vSphere with Operations Management Enterprise Plus customers who are active on [Support and Subscription Services](#) will see their single vSphere with Operations Management Enterprise Plus license decompose into the component licenses of the bundle, vSphere Enterprise Plus and vRealize Operations Standard. Customers should experience no disruption in

their usage of vSphere with Operations Management Enterprise Plus product bundle. There will be a nominal increase in their Support and Services cost (SnS) at the time of renewal. This fulfillment will be on-going for new bookings until vSphere with Operations Management Enterprise Plus is no longer available for purchase.

Both vSphere Enterprise Plus and VMware vRealize Operations Standard will continue to be available as standalone editions past February 1, 2019. Therefore, beyond February 1, 2019, customers can continue to purchase vSphere Enterprise Plus and vRealize Operations Standard separately.

Q. Is vRealize Operations Standard available for purchase on a per CPU basis?

- A. No, vRealize Operations Standard is not available for purchase on a per CPU basis, but it is available a la carte in 25 VM or OS instance license packs.

VMware is creating a per CPU license of vRealize Operations Standard for fulfillment purposes only to entitle existing vSphere with Operations Management Enterprise Plus customers to vSphere Enterprise Plus and vRealize Operations Standard.

However, this per CPU license will not be available for individual sale.

Q. Are there VMware Acceleration Kits for vSphere Platinum?

- A. There are no Acceleration Kits for vSphere Platinum and vSphere with Operations Management Enterprise Plus Acceleration Kit will be EOA along with vSphere with Operations Management Enterprise Plus edition EOA on February 1, 2019.

There are Acceleration Kits associated with vSphere Standard and vSphere Enterprise Plus. Each acceleration kit consists of six processor licenses of vSphere, and a license for one instance of VMware vCenter Server® Standard™. There is a purchasing limit of one kit per customer site. SnS is required for at least one year.

For more information, please visit:

<http://www.vmware.com/products/vsphere/pricing.html>.

