

Get inspired with these VMware vSphere customer success stories



# DIGITAL TRANSFORMATION IS A JOURNEY, NOT A DESTINATION

Organizations across industries and geographies know that digital transformation is critical to remain innovative, agile, and competitive.

These VMware customers have achieved success on the digital transformation journey by leveraging VMware vSphere® to manage, connect, and secure an ever-expanding number of workloads in increasingly complex hybrid infrastructures.

## VENTURA COUNTY COMMUNITY COLLEGE DISTRICT

*“With VMware vSphere and VMware vSAN™, we’re providing better performance and high availability for IT services to students, faculty, and staff while significantly reducing TCO.”*



**DAVE FUHRMANN,**  
ASSOCIATE VICE CHANCELLOR,  
INFORMATION TECHNOLOGY

### OUTCOME:

Seamlessly **consolidated three data centers in five months** while maintaining the quality of the educational experience.



## INTERFAITH MEDICAL CENTER

*“Virtualizing our servers with VMware saved us approximately \$2.03 million over a seven-year period, and we achieved 100 percent payback on vSphere in half that time.”*



**CHRISTOPHER FRENZ,**  
DIRECTOR OF IT INFRASTRUCTURE

### OUTCOME:

Virtualized critical apps while **securing patient data and making it readily available** to medical professionals and patients.



## ACI SPECIALTY BENEFITS

*“Exponential growth has placed huge demands on our data center, and vSphere 6.5 has delivered. We all will benefit from the built-in encryption, the improved management with the vCenter Appliance, and the user-friendly HTML5 Web client in vSphere 6.5.”*



**RYAN FAY,**  
CHIEF INFORMATION OFFICER

### OUTCOME:

Delivered superior service to **30,000 customers amidst rapid expansion** while maintaining strict data compliance.



## OSIS

*“As for reliability, I can’t underscore that enough. The second we moved to VMware, I stopped needing to update my list of outages—which was a long one—because we stopped having outages.”*



**ROB FRILLING,**  
DIRECTOR OF INFRASTRUCTURE

### OUTCOME:

**Reduced hardware footprint** by 25 percent while providing 100 percent uptime to clients.



## Digital Transformation Success Stories eBook

Leverage key learnings to get started or take the next step in your digital transformation journey.

[Download the eBook](#)