

CXS2308BCN

vmware® EXPLORE

# Disaster Recovery in the Ransomware Era



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#vmwareexplore #CXS2308BCN

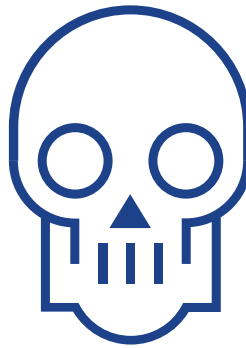
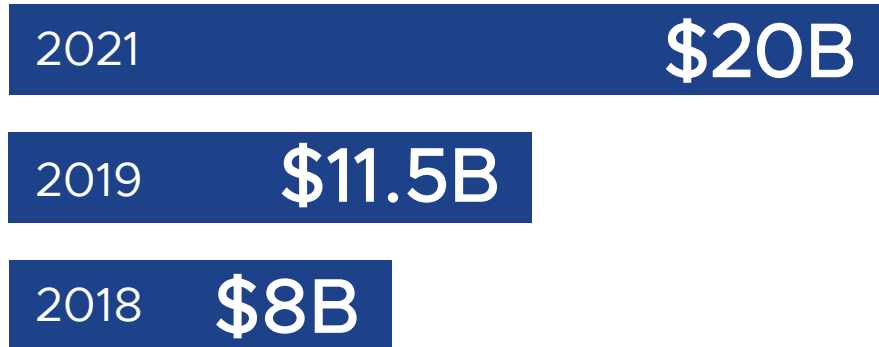


# Required Disclaimer

- This presentation may contain product features or functionality that are currently under development.
- This overview of new technology represents no commitment from VMware to deliver these features in any generally available product.
- Features are subject to change, and must not be included in contracts, purchase orders, or sales agreements of any kind.
- Technical feasibility and market demand will affect final delivery.
- Pricing and packaging for any new features/functionality/technology discussed or presented, have not been determined.

OVER  
**4000**  
ATTACKS EVERY DAY <sup>1</sup>

DAMAGE <sup>3</sup>



EVERY  
**11 seconds**  
A NEW ORG FALLS VICTIM <sup>2</sup>

FULL FUNDED  
ADVERSARY SYNDICATES

**Ransomware**  
AS-A-SERVICE

<sup>1</sup>[Justice.gov](#)

<sup>2</sup>[Cybersecurity Ventures \(Oct, 2019\)](#)

<sup>3</sup>[Cybersecurity Ventures \(Oct, 2019\)](#)

# ATTACK SEQUENCE



INITIAL ACCESS/ESTABLISH PERSISTENCE



COMMAND AND CONTROL





INITIAL ACCESS



COMMAND AND CONTROL

6:30 PM

10.2.1.34



VDI

COBALT STRIKE



175.XX.10.23



INITIAL ACCESS



COMMAND AND CONTROL

6:36 PM

10.2.1.34



VDI



COMMAND AND CONTROL



175.XX.10.23

# ATTACK SEQUENCE



INITIAL ACCESS → ESTABLISH PERSISTENCE



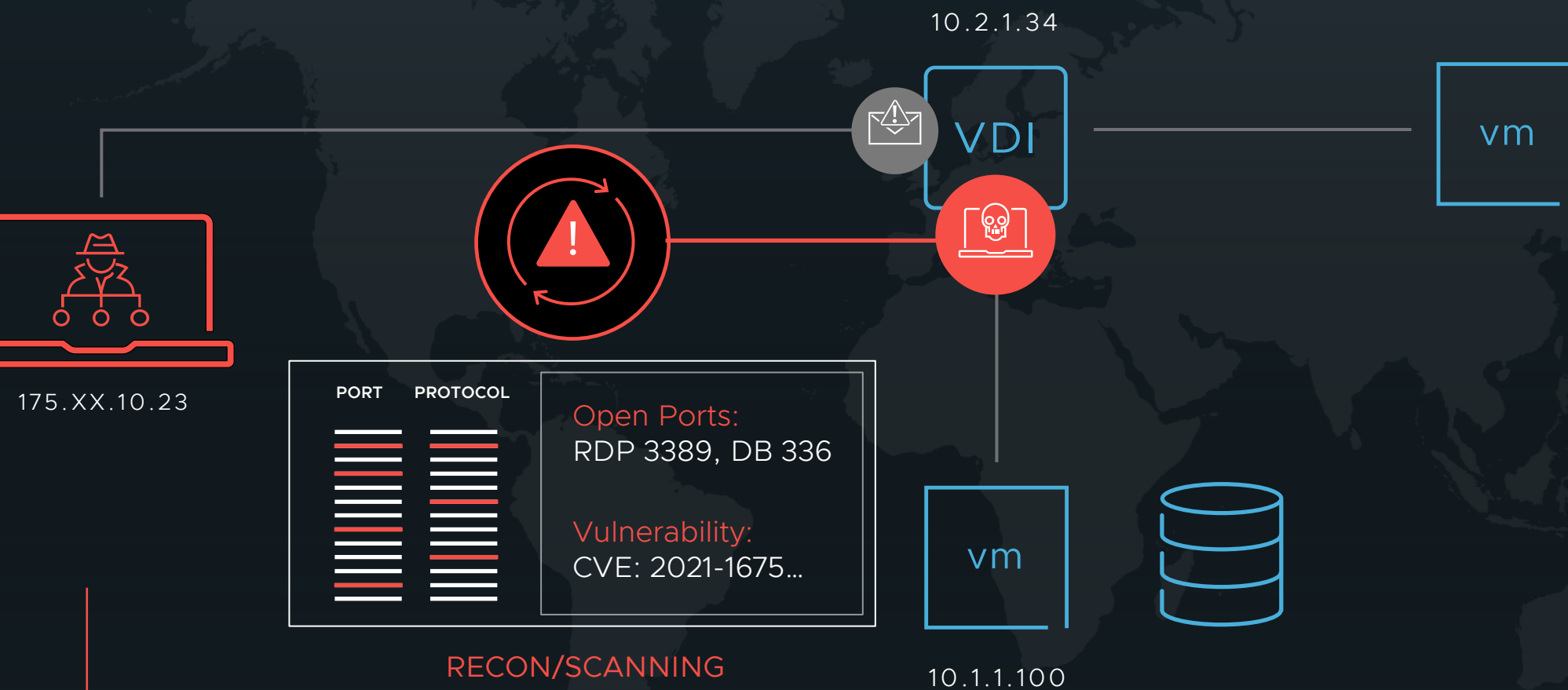
COMMAND AND CONTROL



LATERAL MOVEMENT

9:12 PM

# RECON





INITIAL ACCESS



COMMAND AND CONTROL



LATERAL MOVEMENT

9:12 PM

10.2.1.34



VDI

vm



CVE-2021-1675  
(PrintNightmare)



vm

10.1.1.100

LATERAL ATTEMPT 1



175.XX.10.23





INITIAL ACCESS



COMMAND AND CONTROL



LATERAL MOVEMENT

10:45 PM

10.2.1.34



VDI

vm



Anomalous RDP  
Connection



vm

10.1.1.100



LATERAL ATTEMPT 2



175.XX.10.23

# ATTACK SEQUENCE



INITIAL ACCESS/ESTABLISH PERSISTENCE



COMMAND AND CONTROL



LATERAL MOVEMENT

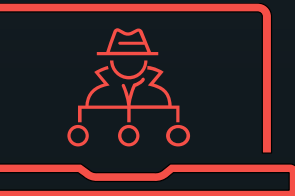


EXFILTRATE + RANSOMWARE / DESTROY



12:02 AM  
Feb 14th

10.2.1.34



175.XX.10.23

DNScat

101010101011110101010

EXFILTRATE



vm



10.1.1.100



RANSOMWARE



EXFILTRATE + RANSOMWARE / DESTROY

59%

DOUBLE EXTORTION

Source: IBM X-Force Threat Intelligence Index 2021

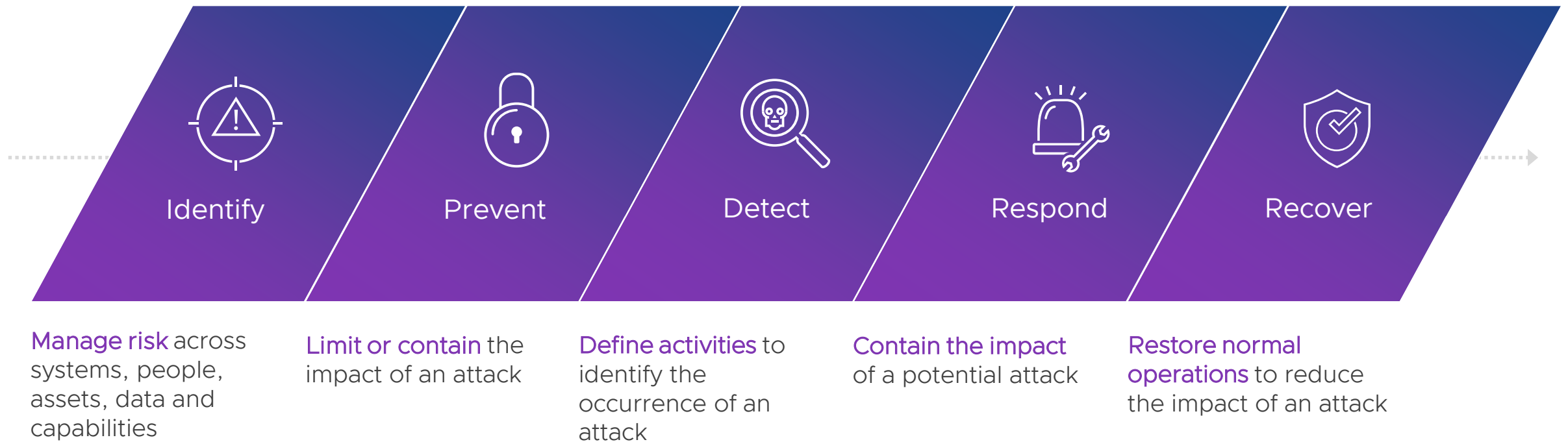
# Challenges Implementing a Holistic Solution

## Ransomware risk mitigation



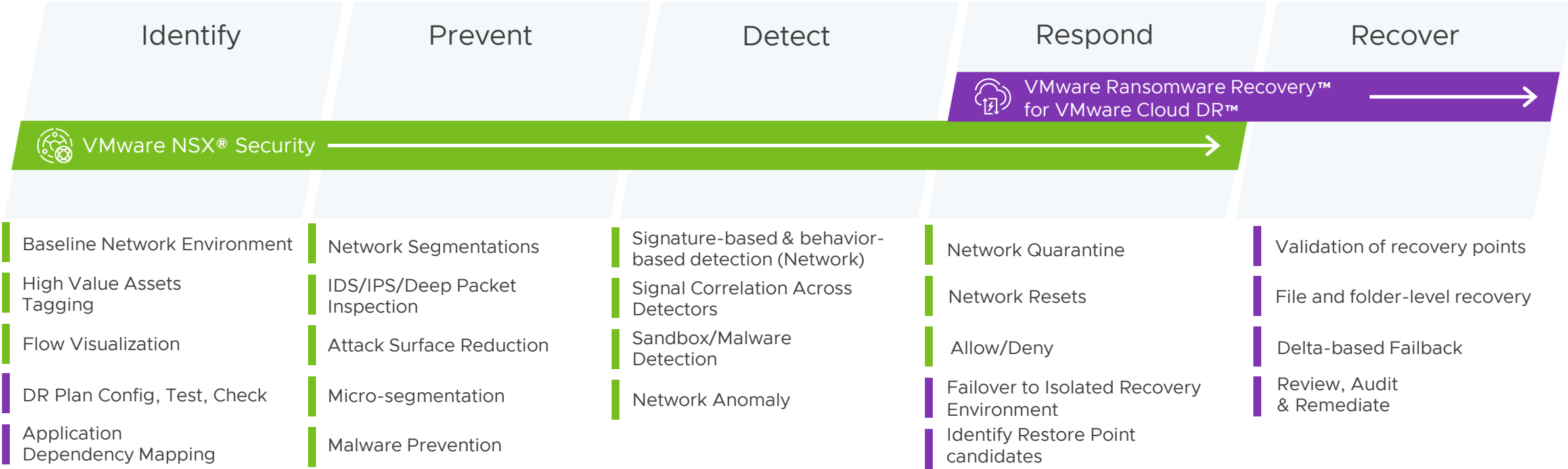
# The Ransomware Protection Cycle

VMware ransomware solutions



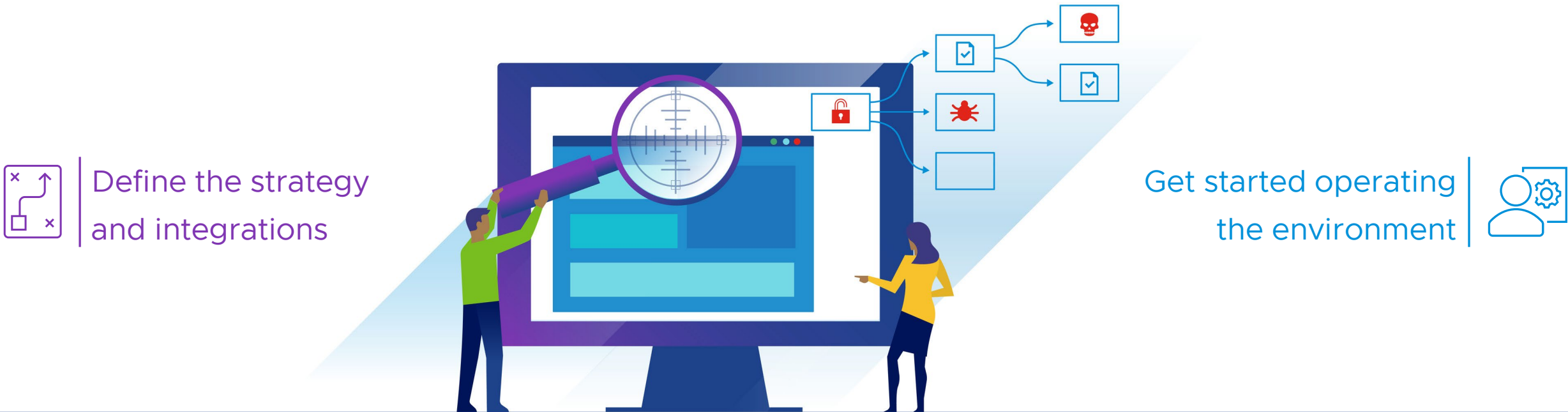
# Full Coverage of the Ransomware Protection Cycle

VMware ransomware solutions



# Ransomware Risk Mitigation Implementation Methodology

An end-to-end holistic approach



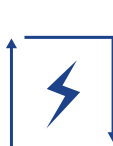
Implement and integrate the solutions



Endpoint Protection



Network Protection



Data Protection

# Define the Strategy and Integrations

# Define the Strategy and Integrations

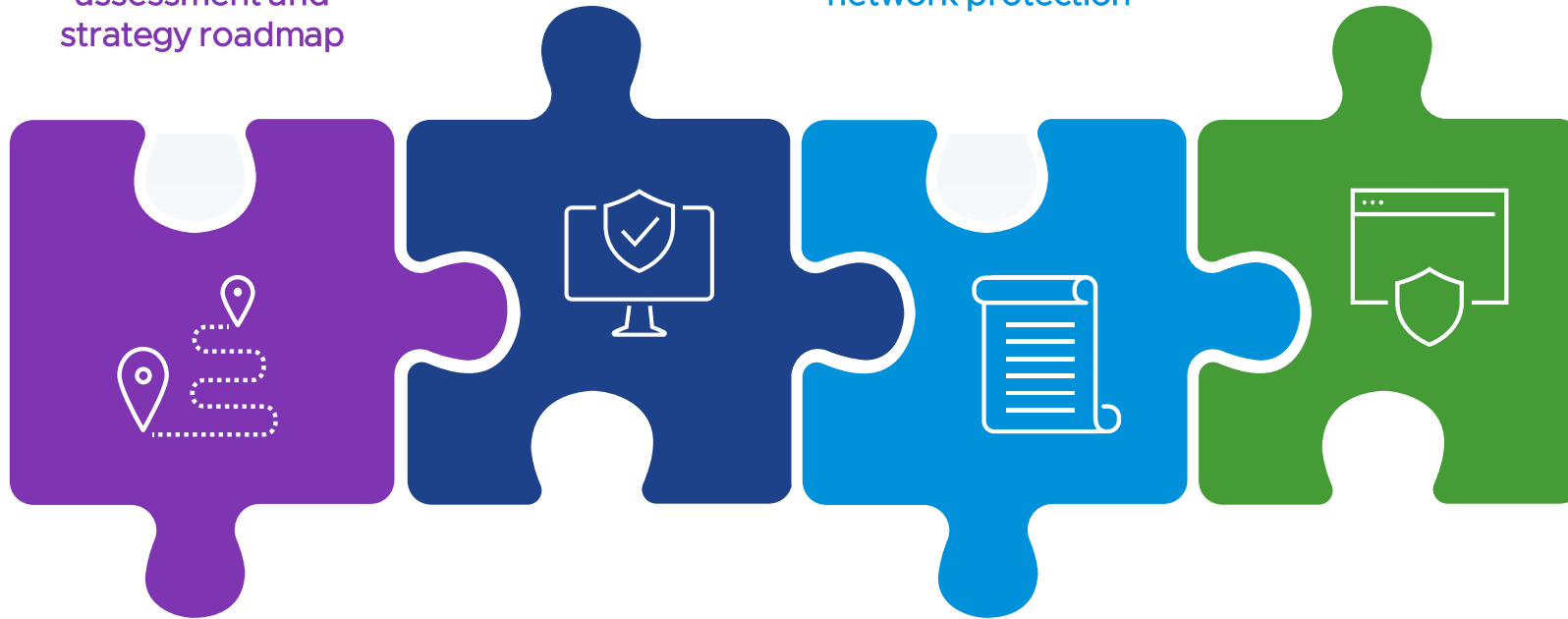
Leverage an agile approach for a faster path to security

Optimize your security posture with an assessment and strategy roadmap

Secure your endpoints and workloads

Reduce the number of vulnerable attack surfaces with network protection

Safeguard your business and customer information with data protection

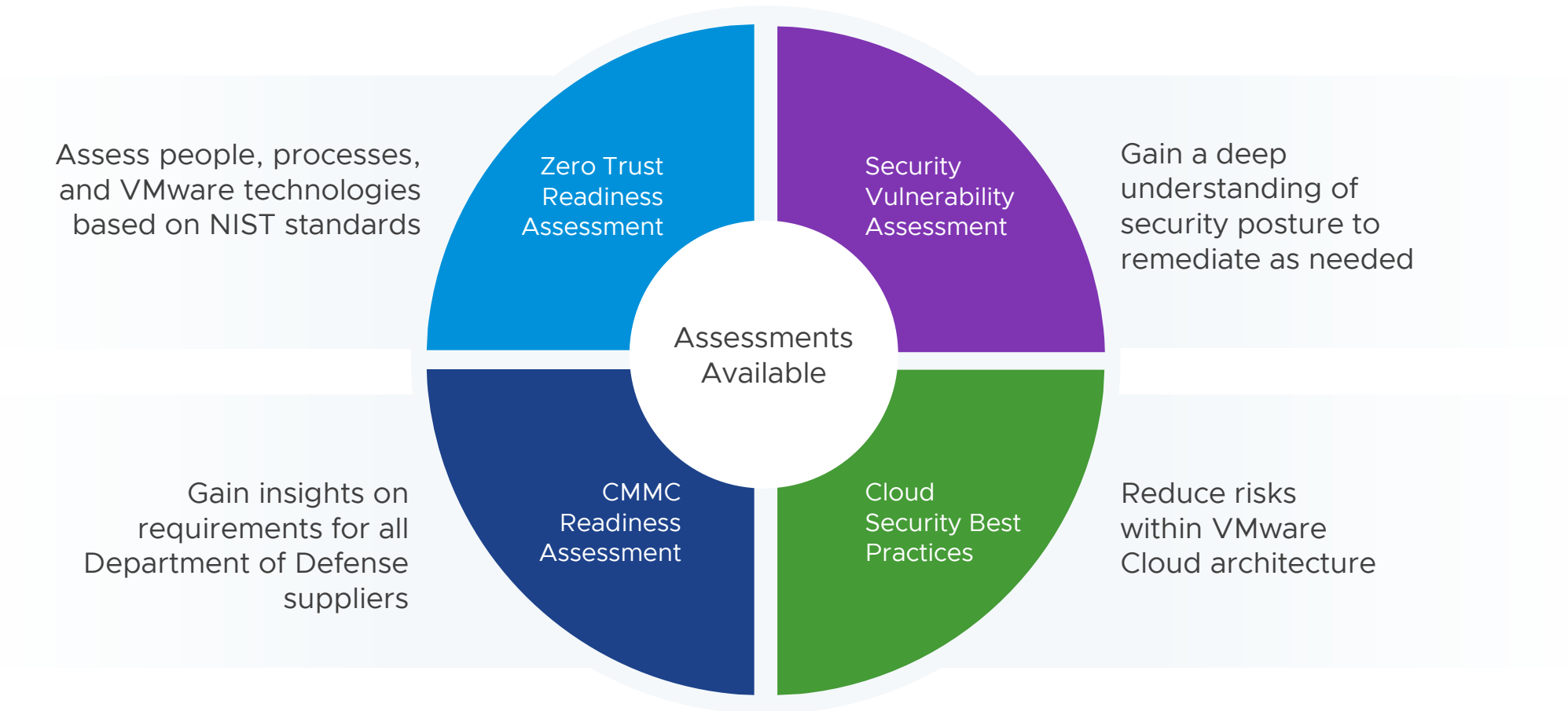


Get the support you need to mitigate ransomware risk with four flexible integration options that work in any combination



# Assess the Security Posture to Identify Vulnerabilities

A crucial step to implement the most appropriate countermeasures



# Integrate Security Strategy for Endpoints

Requirements, assumptions, constraints, and risks



Data flows and communications



Permission, blocking, and isolation rules



Policies and notifications



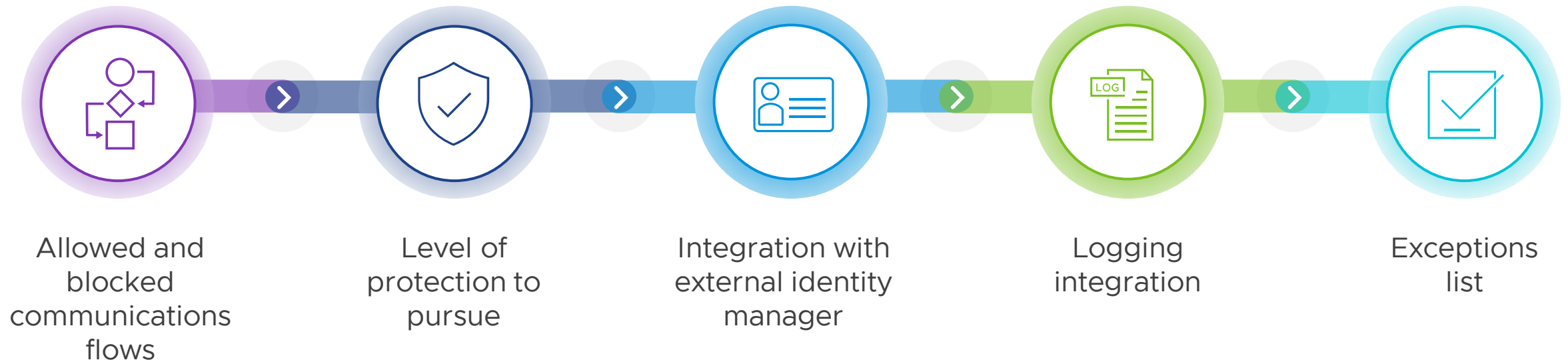
Response procedures



Exceptions list

# Integrate Security Strategy for Networks

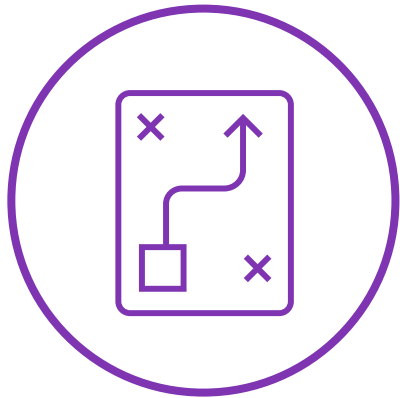
Requirements, assumptions, constraints, and risks



# Implement Data Protection

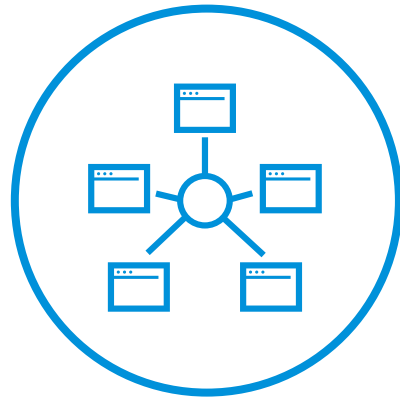
# Disaster Recovery: Proper Preparation Prevents Poor Performance

Protect your datacenter to the cloud with VMware Cloud Disaster Recovery



## Plan

- Map applications
- Select SLAs
- Organize Site(s)



## Define

- Build site(s)
- Define policies
- Begin data copy



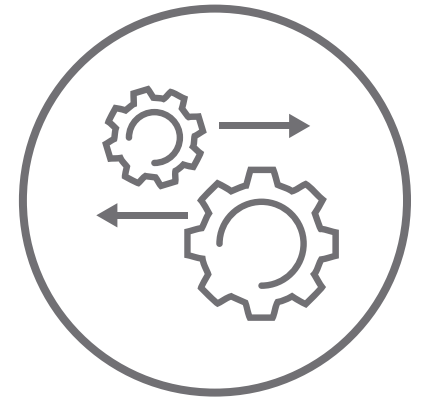
## Configure

- Deploy cloud site
- Align sites
- Define DR plans



## Test

- Test failovers
- Measure results
- Adjust plans



## Operate

- Review runbooks
- Monitor sites
- Report & Audit

# Discover VMs and dependency mapping



## Discover

Virtual workloads  
Applications  
Infrastructure



## Analyze

Packet flows  
Compliance requirements  
Security requirements



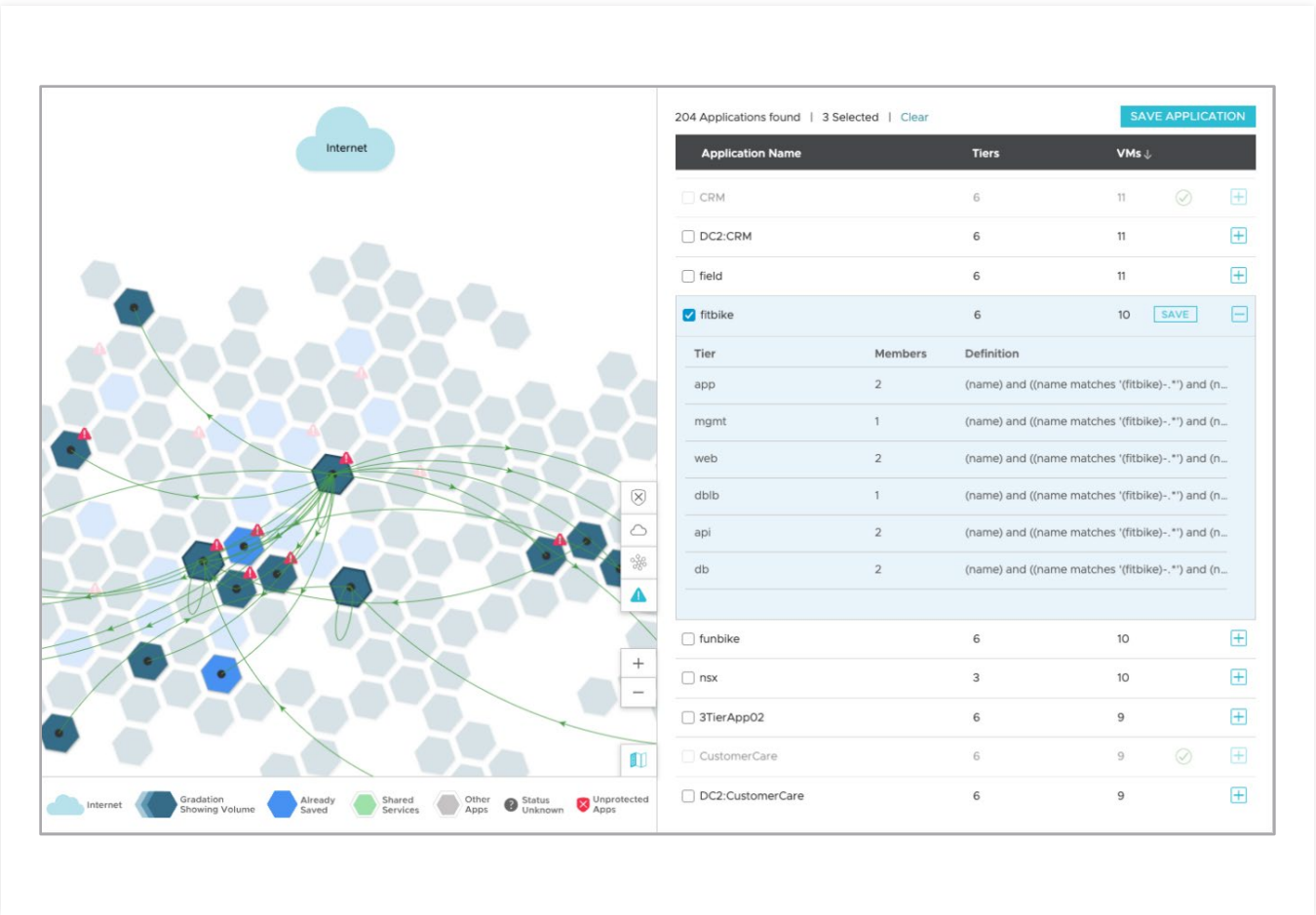
## Map

Application  
dependencies



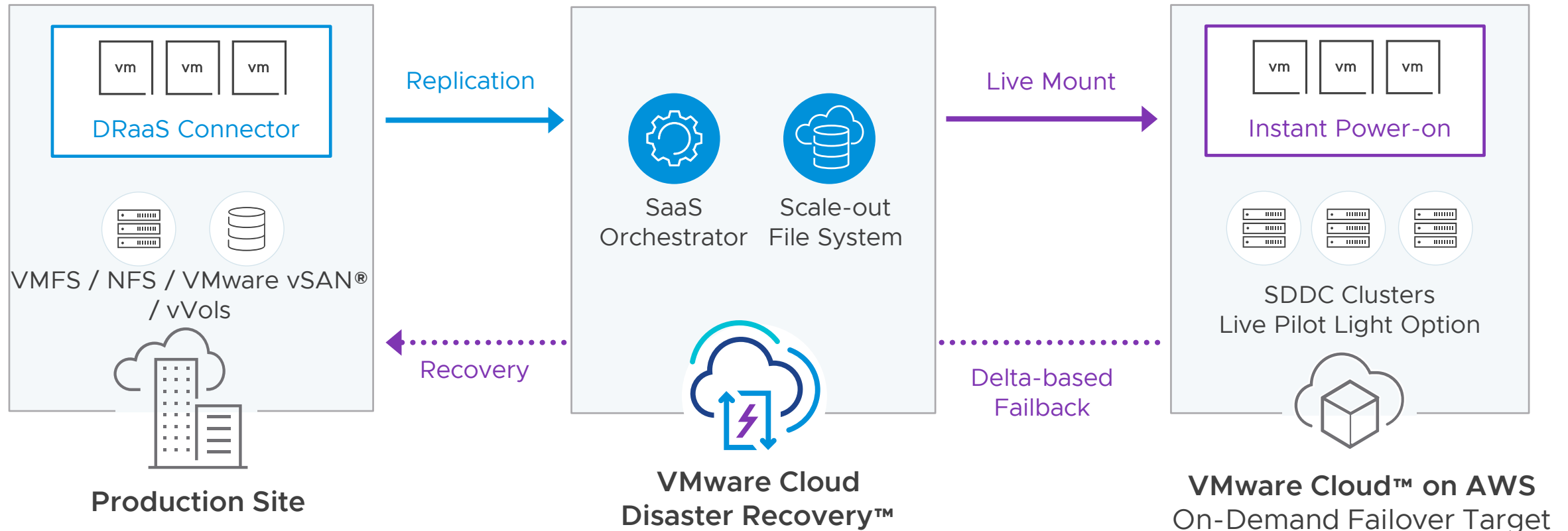
## Define

Protection groups  
Replication timing and snapshot  
frequency

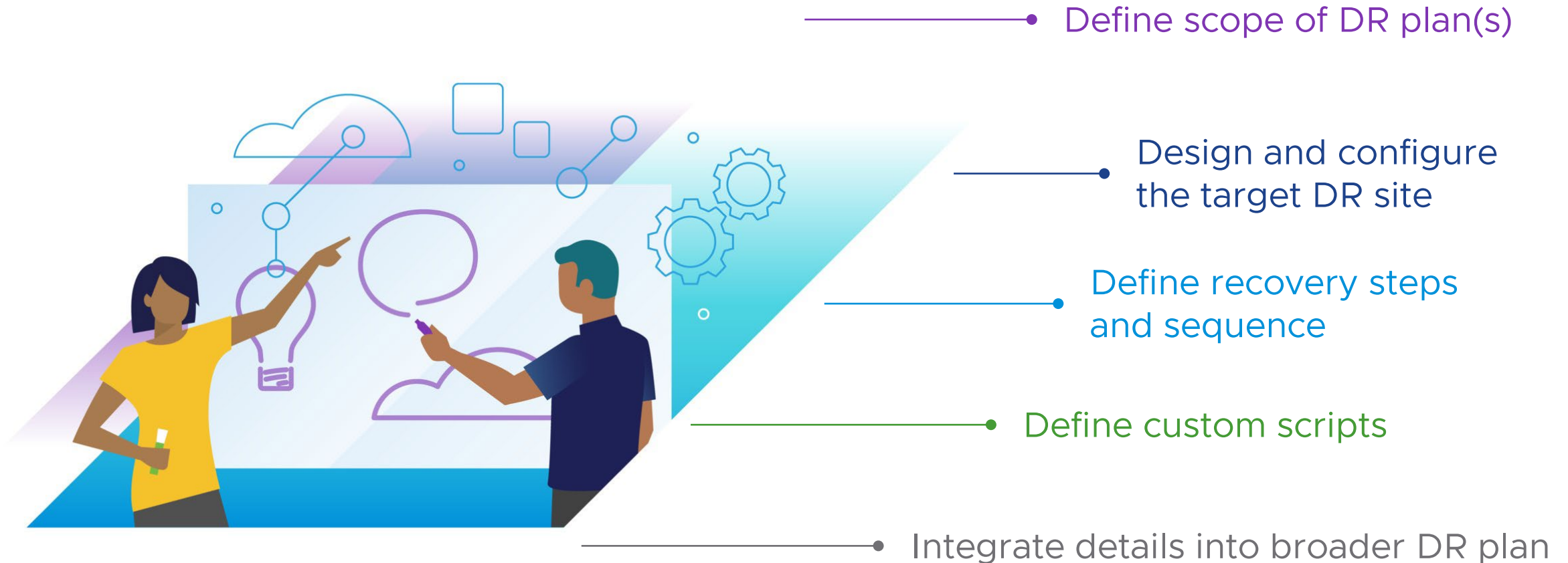


# VMware Cloud Disaster Recovery

On-demand disaster recovery, delivered as an easy-to-use SaaS solution, with cloud economics

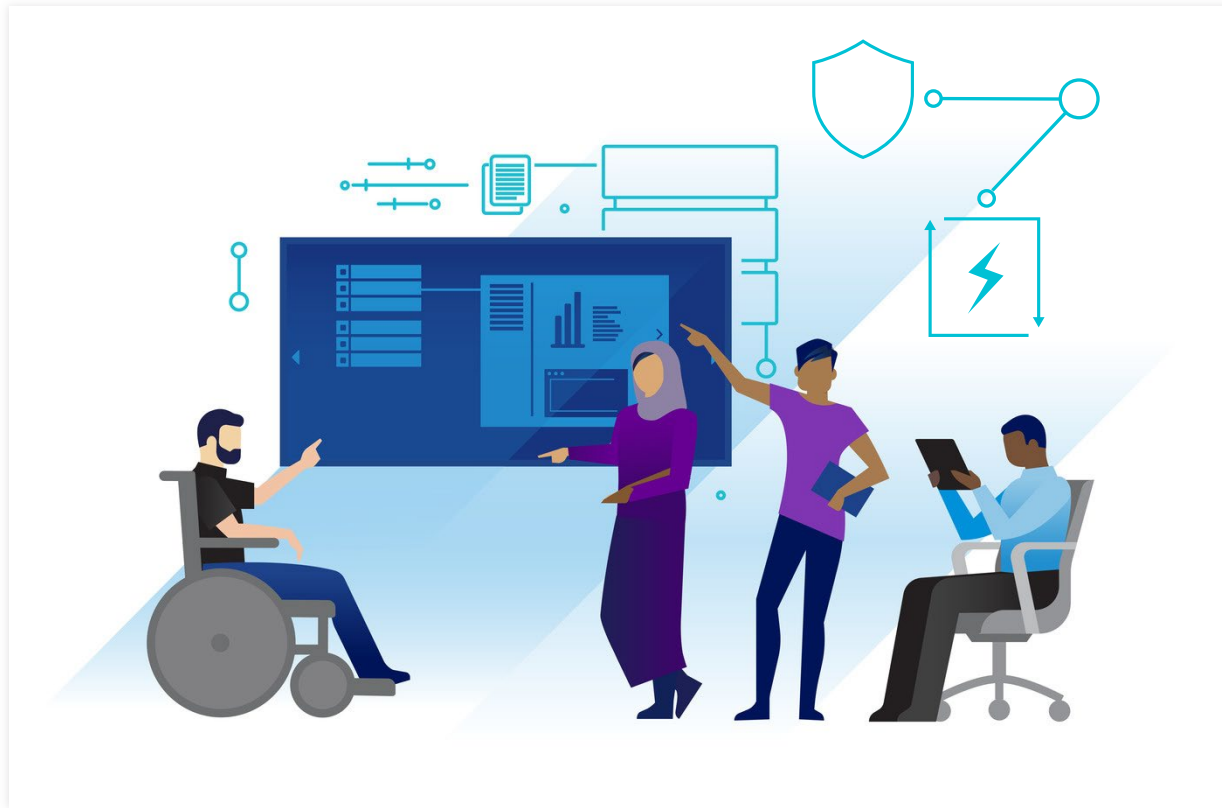


# Create a Detailed Disaster Recovery Plan





# Integrate Security Strategy



Threat scan frequency



Image snapshot frequency and retention



RPOs

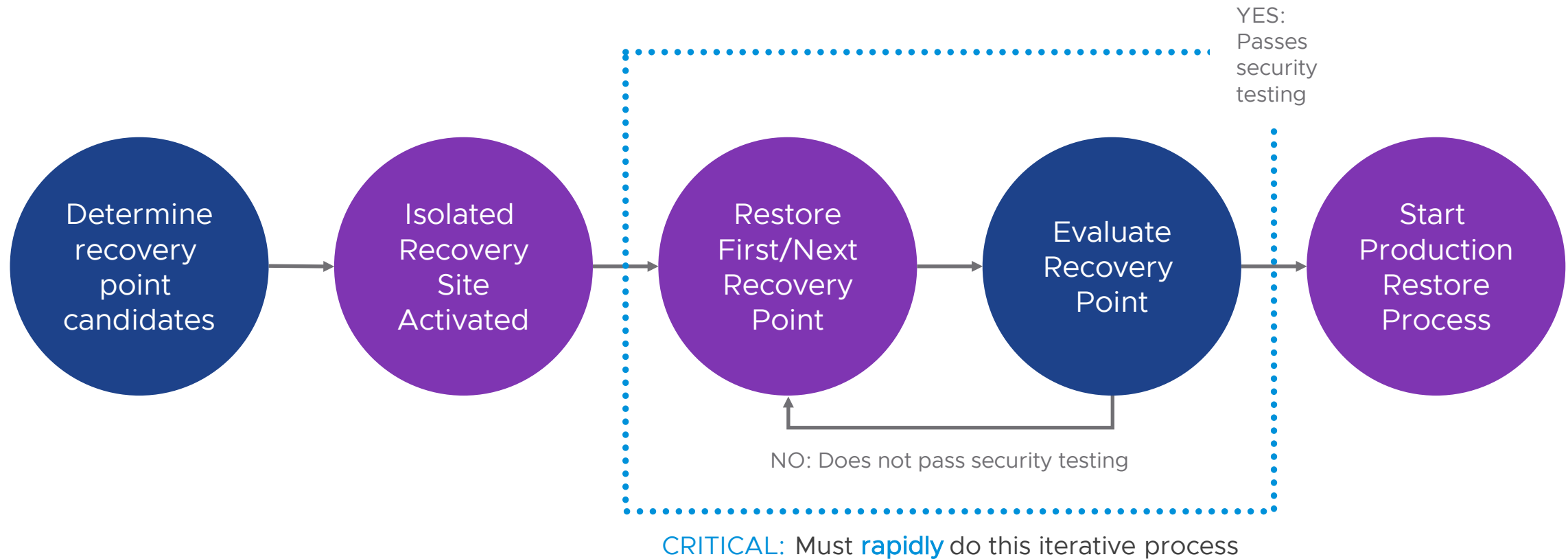


RTOs

Ensure threat detection and disaster recovery works together

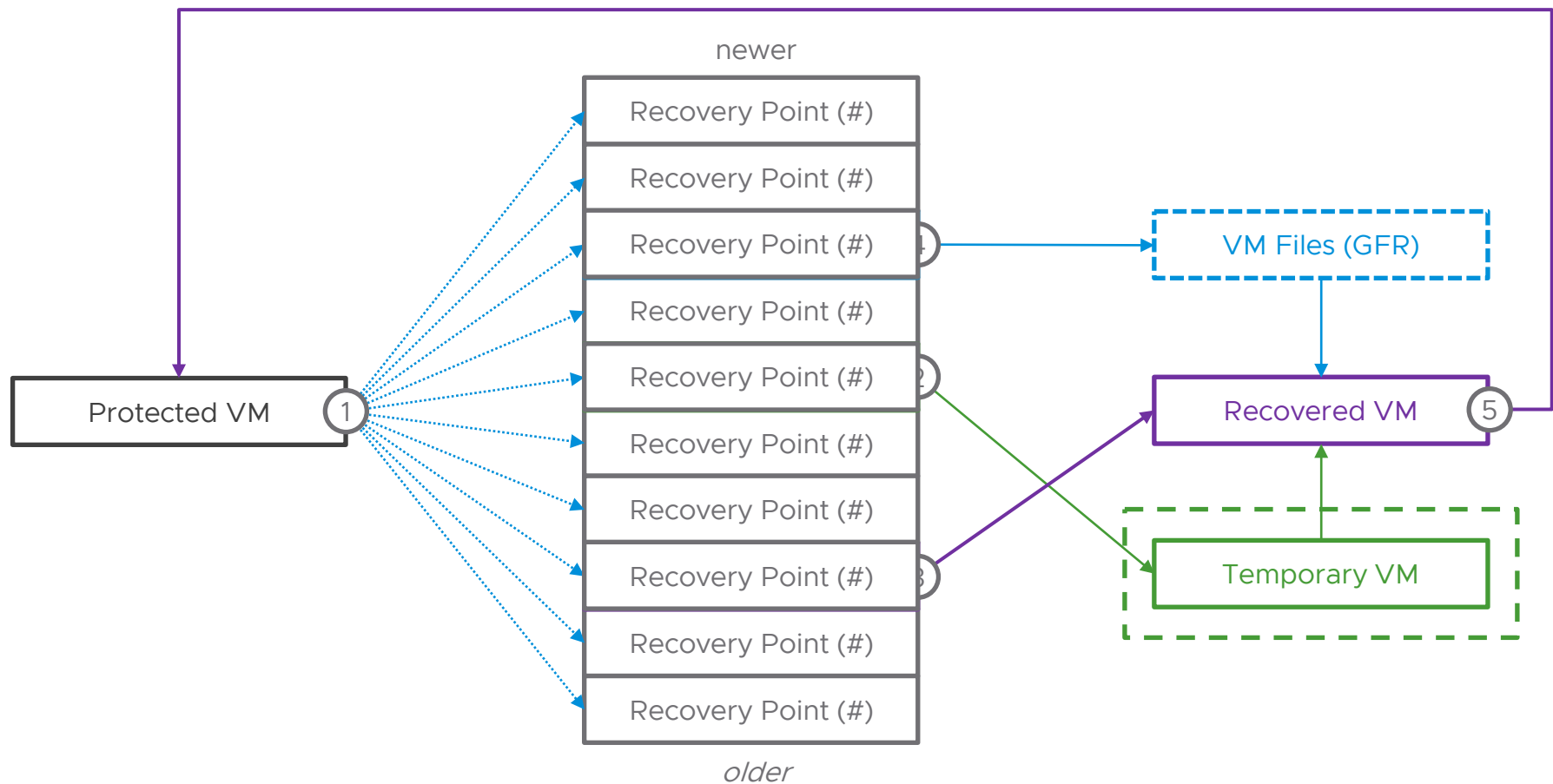
# VMware Cloud DR: Identifying a Clean Recovery Point

An iterative process that must be done as quickly as possible

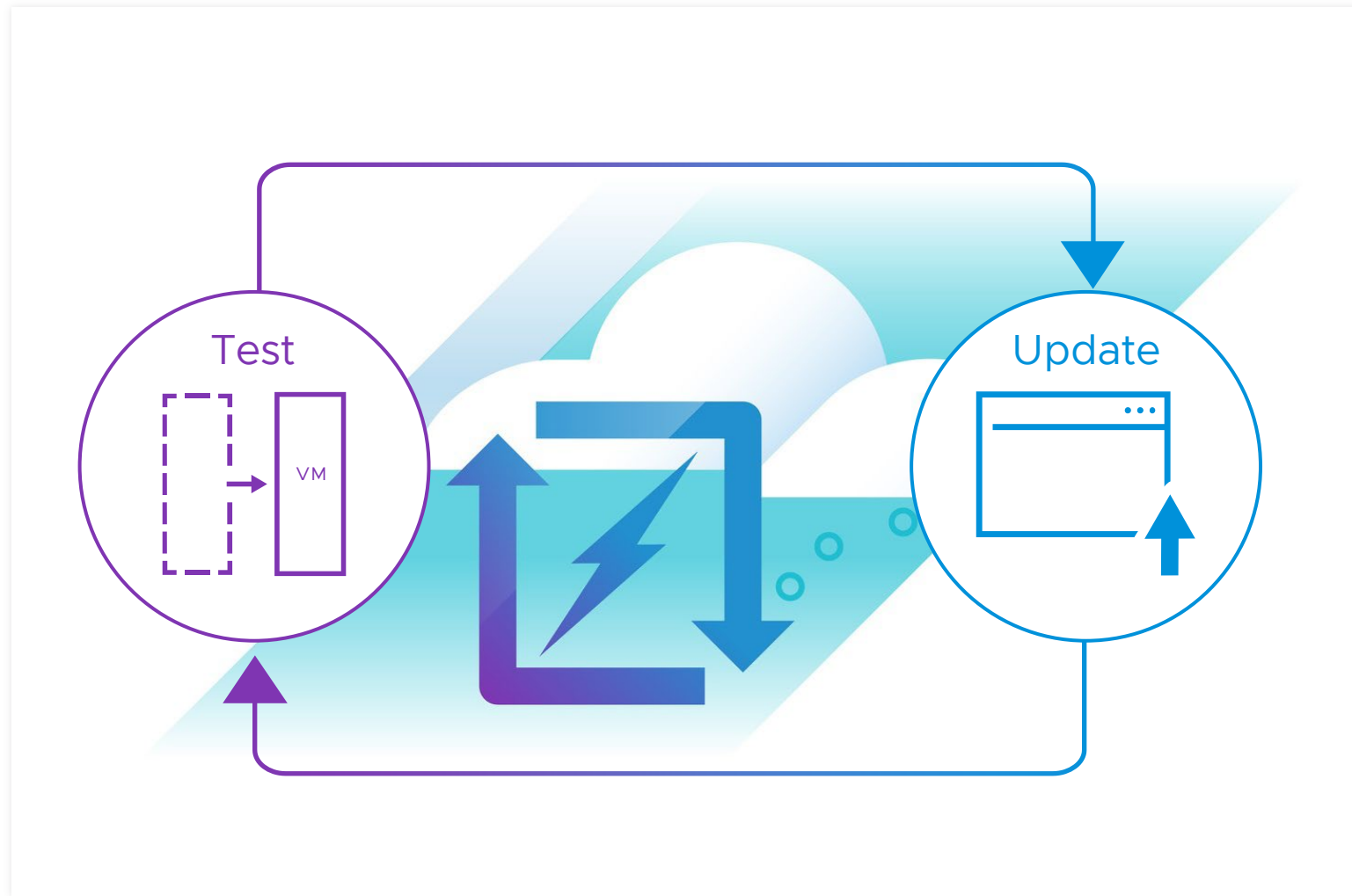


# Merged VM Recovery Process

Combining more than one recovery point into the recovered VM



# Test and Validate Scenarios



## Validate failover with non-disruptive testing

- Activate VMs on the target site
- Power-on VMs on the test network
- Validate applications, sequence, scripts, and timing

# Continuously Mitigate Risks

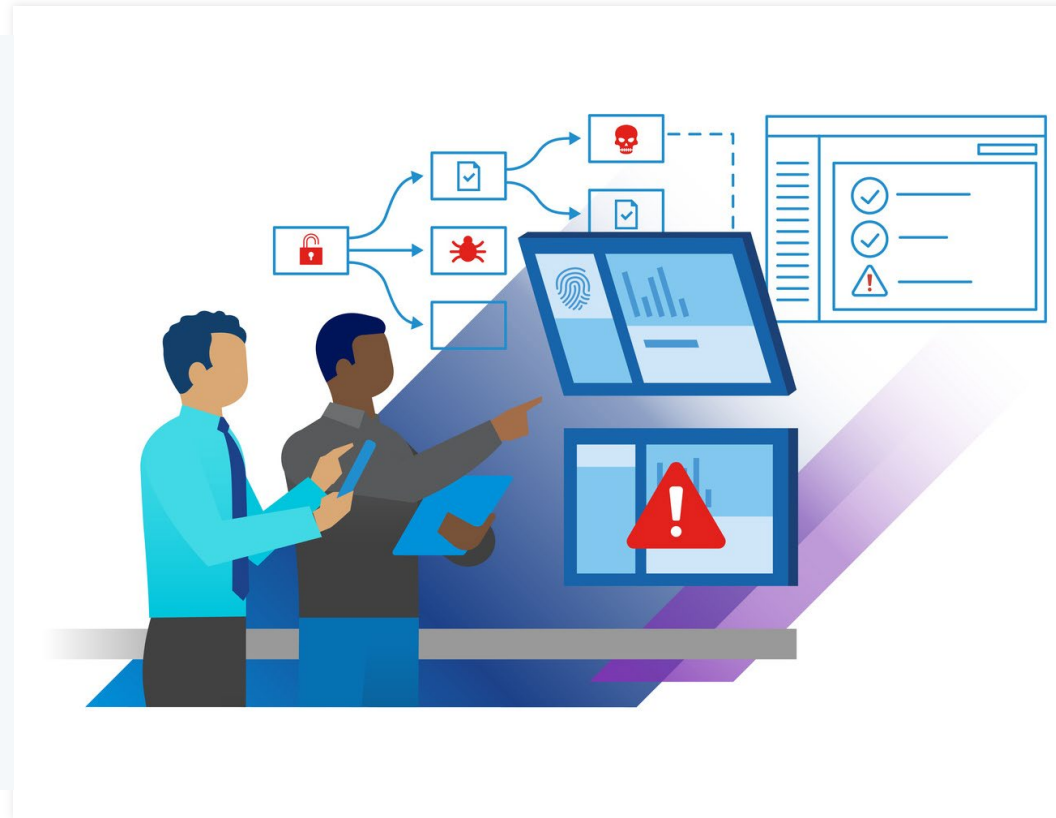
Monitor, manage, and test



# Update Operations

## Infrastructure Best Practices and Standard Operating Procedures

- Service Request Management
- Network and Firewall Configuration
- Capacity Management
- Virtual Machine Management
- Monitoring
- Patching and Upgrades



## Security Operations Center (SOC) Procedures

- Security Posture Awareness
- Endpoint Security
- Threat Hunting
- Alert Triaging
- Threat Response
- Remediation and Recovery

# Manufacturing Industry

## Disaster recovery



### IT / Business Problem

- Business critical applications do not have data protection
- Limited budget available for IT services
- Insufficient disaster recover strategy or plan
- Lack of staff and time to deploy disaster recovery sites
- Poor visibility into application complexities and dependencies



### Solution

- Automated discovery of applications using VMware Aria Operations™ for Networks to analyze application grouping to protect
- VMware Cloud Disaster Recovery on-demand solution leveraged to optimize cost
- Protection policies created based application RPO and RTO

## Outcomes

Protected workloads to cloud successfully using VMware Cloud Disaster Recovery without any additional hardware

Protection grouping based on application dependency mapping

On-demand recovery for ransomware protection

Simplified and streamlined protection and recovery methodology using VMware Cloud Disaster Recovery

Highly satisfied customer with protection and recovery services

# Product and Services Industry

## Disaster recovery



### IT / Business Problem

- Can't afford to take the time needed to research, implement and fully test disaster recovery plans
- Application availability needed incase of natural disasters such as hurricanes, floods, wildfires and earthquakes
- Protection from ransomware and cyber attacks
- Inefficient use of resources with current DR solutions
- Significant complexity and manual effort



### Solution

- VMware Cloud Disaster Recovery solution provided with upfront SDDC deployment to cater customer RPO and RTO requirements
- Customized protection and recovery plans based on each application requirement
- Application dependency mapping using VMware Aria Operations for Networks
- Isolated recovery environment (IRE), so the ransomware can be fully remediated before migrating any virtual machines back into a production environment.

## Outcomes

Cost effective on-demand DR solution which is scalable, flexible and easy to manage

Store a deep history of immutable snapshots in an isolated, offsite and encrypted cloud file system with daily data integrity checks

Non-disruptively test DR plans

Streamlined DR orchestration and reporting



Please take  
your survey.



Thank You

