

# VMWARE PROFESSIONAL SERVICES

Our Experts Become an  
Extension of Your Team



vmware®

VMware Professional Services understands the challenges involved in the journey from a legacy hardware-centric approach to a software-defined one. Our consultants and architects are true VMware subject matter experts with decades of IT experience, multiple VMware certifications, and experience across hundreds of customer engagements.

## Comprehensive Portfolio

Our consulting services cover all phases of the technology lifecycle — from strategy to implementation and optimization — to assist your IT operations and staff.



From strategy to implementation and optimization, we help you get up and running fast, minimize risk, and achieve the business outcomes you expect from your VMware investments. We bring deep experience to facilitate your evolution from legacy to emerging technology solutions — giving you an edge in today's complex digital world.





## DATA CENTER VIRTUALIZATION

The software-defined data center (SDDC) is an architecture that extends virtualization to all critical data center resources — computing, storage, networking, and security. SDDC allows these resources to be pooled for efficient allocation and maintenance and centralized management.

The case for adopting this innovative architecture is compelling. The question is how? Even the most talented IT organizations may require additional resources with specialized SDDC knowledge and hands-on experience.

See which VMware Professional Services will help accelerate your journey to a software-defined data center:

### Strategy Services

- Operational Readiness Workshop for SDDC/Cloud Operations
- Organization Design and Planning for SDDC/Cloud

### Implementation Services

- SDDC Assess, Design and Deploy
- SDDC Design and Deploy Core
- VMware vCloud® NFV Assess, Design and Deploy
- VMware Validated Design for SDDC Deploy
- Virtualization Health Check
- Virtualization Design and Deploy
- Virtualization Deploy
- VMware vSphere® Upgrade
- VMware Integrated OpenStack Assess, Design and Deploy
- VMware vCloud Air™ Deploy
- Cloud Provider Platform Deploy
- Migration Assessment





## CLOUD OPERATIONS

Reaching your cloud computing goals takes more than new technical architectures. It requires an evolution in the roles, skills, processes, and organizational approaches used to operate these environments.

Get the insights, prioritized recommendations, and expert guidance you need to transform your operational processes and organizational structures to realize the greatest value from your cloud investments.

See which VMware Professional Services will help you maximize capacity utilization and drive optimum performance.

### Performance and Capacity Management

#### Strategy Services

- Operations Transformation for SDDC/Cloud Performance and Capacity Management Workshop
- Operations Transformation for SDDC/Cloud Performance and Capacity Management Assessment

#### Implementation Services

- Operations Transformation for SDDC/Cloud Performance and Capacity Management
- Performance and Capacity Management Deploy
- Performance and Capacity Management Design and Deploy Core
- Performance and Capacity Management Design and Deploy
- Log Centralization and Analysis Deploy

### Business Management

#### Strategy Services

- Operations Transformation for Accelerated Cloud Business Management

#### Implementation Services

- Cloud Business Management Deploy

### Business Continuity and Disaster Recovery (BCDR)

#### Implementation Services

- Disaster Recovery Deploy
- Data Protection Deploy
- BCDR Design and Deploy



## CLOUD AUTOMATION AND DEVOPS

IT-as-a-service capabilities give you the flexibility to quickly enter new markets, get closer to customers, and make increasingly mobile employees more productive. Effective management of infrastructure performance, compliance, and efficiency is a vital part of this equation.

These processes are often manual, time-consuming, expensive, and difficult to control. VMware addresses these challenges with the cloud automation and DevOps services that help drive business agility and lower IT costs with greater insight, control, and compliance.

See which VMware Professional Services will help you simplify and automate data center operations for intelligent management across physical, virtual, and cloud infrastructures.

### Strategy Services

- Operations Transformation for SDDC/Cloud Automation Workshop

### Implementation Services

- Cloud Automation Deploy
- Cloud Automation Design and Deploy IaaS
- Cloud Automation Design and Deploy



## NETWORKING AND SECURITY

VMware's industry-leading network virtualization platform allows you to build a software-defined data center (SDDC) that is cost efficient and supports business continuity. Our deployment services help you transition to a more agile and streamlined networking model that simplifies provisioning and increases network security.

See which VMware Professional Services will help you transform the management of your infrastructure's network and security policies.

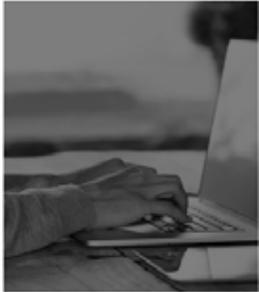
### Strategy Services

- Network-as-a-Service Transformation Workshop

### Implementation Services

- Network Virtualization Planning Workshop
- Network Virtualization Deploy
- Network Virtualization Design and Deploy
- Micro-Segmentation and Security Design and Deploy
- Micro-Segmentation and Security Deploy
- NSX for vSphere Deploy





## DIGITAL WORKSPACE

Mobile and collaborative workforces need to work anywhere, anytime, and from any device. However, IT still needs to maintain end-to-end control over data and applications, security, and reliability. This requires more than a product solution. A successful implementation requires expert analysis, design, and planning.

Architectural design assistance and operational guidance from VMware pays proven dividends. In the short term, it quickly improves operational efficiency and reduces risk. In the long term, our knowledge transfers and operational guidance help you better manage your environment.

See which VMware Professional Services will help you securely deliver anytime, anywhere, any-device access to all your apps, data, and services.

### End User Computing Operations

#### Strategy Services

- Operational Readiness for End User Computing (EUC)

#### On-Premises

##### Strategy Services

- End User Computing Assessment

##### Implementation Services

- End User Computing Design and Deploy
- Desktop Virtualization Health Check
- VMware Horizon® 6 Production Pilot
- VMware Horizon 6 Small Scale Deployment
- VMware Horizon 6 Transition Service for Citrix XenApp
- VMware Horizon 7 Design Review
- VMware Horizon 7 Upgrade
- \* App Volumes Design and Pilot



## Cloud

### Implementation Services

- VMware Horizon Air Cloud-Hosted Onboarding – Bronze
- VMware Horizon Air Cloud-Hosted Onboarding – Silver
- VMware Horizon Air Cloud-Hosted Advanced Onboarding
- VMware Horizon Air Cloud-Hosted Production Integration and Deployment

## Solutions

### Implementation Services

- App Volumes Design and Deploy
- VMware AlwaysOn Point of Care™ Solution
- End User Computing Managed Workspace



## Technical Account Management (TAM) Services

TAM Services combine VMware technology expertise with an in-depth understanding of your environment and initiatives to help you reach your goals. As your advocates within VMware, TAMs give you timely and direct access to the insights and resources needed to improve the operations of your VMware platform.

There are four levels of TAM Services as well as Technical Account Specialists to choose from in order to meet the requirements of your organization:

- Dedicated Technical Account Manager
- Enterprise Technical Account Manager
- Technical Account Manager
- Virtual Technical Advisor (Availability varies by region)
- NSX Technical Account Specialist (Availability varies by region)
- Horizon Technical Account Specialist (Availability varies by region)

# TAKE THE NEXT STEP

Get in touch with your VMware representative.

Join us on the web:



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VMware, Inc. 3401 Hillview Avenue Palo Alto CA 94304 USA Tel 877-486-9273 Fax 650-427-5001 [www.vmware.com](http://www.vmware.com)  
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VMware, Inc. 3401 Hillview Avenue Palo Alto CA 94304 USA Tel 877-486-9273 Fax 650-427-5001 [www.vmware.com](http://www.vmware.com)

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