

VMWARE NSX DEDICATED ENTERPRISE TECHNICAL ACCOUNT SPECIALIST SERVICE

Expertise for NSX Success

AT A GLANCE

VMware NSX® is a completely new and powerful operational model for networking. A VMware NSX Technical Account Specialist (TAS) provides the specialized NSX product knowledge and skills you need to get the most value from your NSX investment. Backed by the resources of the entire VMware organization and armed with proven best practices, a VMware NSX TAS can help you succeed with NSX and optimize business resources for your IT transformation.

KEY BENEFITS

- Take full advantage of your VMware NSX investment by successfully leveraging its transformative power across your environment
- Receive advanced and customized technical and strategic networking guidance
- Gain a deeper understanding of the NSX roadmap and connect with VMware resources and thought leaders
- Get a knowledgeable, experienced resource who works alongside your team to implement effective network technology solutions
- Invitation to exclusive TAM customer events (e.g., TAM Customer Day @ VMworld)

HOW WE WORK WITH OUR CUSTOMERS

- We collaborate and listen
- We set strategic objectives and execute with measurable outcomes
- We ask innovative questions and provide actionable answers
- We imagine new possibilities and deliver unrivaled insight
- We embrace challenges and tackle complexity with rigor
- We transfer knowledge, skills, and confidence—enabling you to efficiently run and operate your VMware environments

Overview

VMware NSX is a profound advancement in network operations and security. NSX network virtualization represents the same caliber of data center transformation that server virtualization began providing over a decade ago.

Getting the most value from a new technology like NSX requires expertise that is currently in short supply across enterprise networking teams. A VMware NSX Dedicated Enterprise Technical Account Specialist (TAS) will help you to break through current physical network barriers, enabling data center operations to achieve significant improvements in delivery speed, economies of scale, and solution portfolio quality.

Bring in a Specialist

A VMware NSX Dedicated Enterprise TAS optimizes your NSX experience by providing expert research and advice using a hands-on approach. This specialist helps you manage NSX-related inquiries, find information, and bring in other VMware experts, if needed. The primary mission of a VMware NSX Dedicated Enterprise TAS is to make your NSX implementation a success.

The VMware NSX Dedicated Enterprise TAS is our premium level of service. With a full-time and singular focus, a VMware NSX Dedicated Enterprise TAS can help your networking team with everything from readiness planning and implementation support to automation, optimization, and service transformation. This level of service is ideal for enterprises making a substantial commitment to the NSX platform.

Regardless of whether you are just getting started with NSX, have completed implementation, or are ready to integrate NSX into existing production clouds, a VMware NSX Dedicated Enterprise TAS will help you quickly and successfully adopt NSX by:

- Preparing a training gap analysis and education plan
- Providing performance optimization support
- Sharing feature interpretation and architectural guidance
- Facilitating transitions from Professional Services engagements to ongoing operations
- Providing automation, operations, and policy support

As with all VMware Professional Services, we focus on transferring knowledge so you can operate and improve your VMware environment, reduce costs, and accelerate business breakthroughs on your own.

PRICING AND SCOPING

The VMware NSX Dedicated Enterprise TAS Service includes up to 5 business days of service from per week for a 12-month period. For pricing, please contact your local VMware Sales Representative.

VMware SKU: TAS-NSX-Tier-3

FOR MORE INFORMATION

More information about the VMware NSX Technical Account Specialist Service and related services is available from your local VMware representative and at www.vmware.com/services.

ABOUT VMWARE PROFESSIONAL SERVICES

VMware Professional Services transform IT possibilities into business outcomes. Our comprehensive portfolio of services uncovers and exploits the unique opportunities made possible by VMware technology. Drawing on our unparalleled product expertise and customer experience, we collaborate with your team to address the technical, people, process, and financial considerations for IT transformation to deliver results that are positive, tangible, and material to IT and your business.

www.vmware.com/services

TERMS AND CONDITIONS

This datasheet is for informational purposes only. VMWARE MAKES NO WARRANTIES, EXPRESS OR IMPLIED, IN THIS DATASHEET. All VMware service engagements are governed by the VMware Professional Services General Terms and Conditions.

www.vmware.com/files/pdf/services/tc.pdf

Customer Profile

You should consider the VMware NSX Dedicated Enterprise TAS Service if:

- You have recently made a substantial commitment to the NSX platform, or plan to do so, and are eager to quickly get the maximum possible return
- You currently have a full-time or part-time TAM
- The VMware Professional Services Organization is helping you implement NSX
- You want in-house expertise to educate and support your networking team, and to help identify opportunities to optimize your NSX investment

