

VMware Cloud Credits Purchasing Program

Your On-Ramp to the Cloud

Overview

The VMware Cloud Credits Purchasing Program is an easy on-ramp to the cloud, enabling your business to take advantage of public or hybrid cloud as a comprehensive IT strategy.

Purchase VMware Cloud Credits from your VMware Solution Provider Partner and redeem over time with approved VMware vCloud® Service Providers. With VMware Cloud Credits, you can take advantage of cloud economics and improve business agility while reducing IT capital expenditures on new equipment. VMware Cloud Credits give you increased budget flexibility and you maintain control and visibility of your cloud spend through your My VMware account.

How VMware Cloud Credits Work

- Work with your Solution Provider to identify your public or hybrid cloud needs, then purchase Cloud Credits in line with your requirements. Cloud Credits are available for purchase globally and can be included in enterprise license agreements.
- Establish Cloud Credit funds and fund owners through the My VMware portal.
- Consult with your Solution Provider to select an approved vCloud Service Provider and execute a service-level agreement (SLA) with your selected cloud provider.
- Consume cloud services from your chosen vCloud Service Provider and approve the redemption of credits towards cloud usage through the My VMware portal.

Key Benefits

- **Budget flexibility** – Buy, secure and manage public or hybrid cloud spending in one transaction. Additionally, take advantage of budgeting cycles to pre-purchase cloud services, and then apply credits when business demand dictates.
- **Cost visibility and control** – IT or procurement can monitor public or hybrid cloud spending and apply Cloud Credits more strategically with a robust fund-management portal for easy planning and tracking.
- **Ease of use** – Avoid spending time and money on approving individual cloud services purchases throughout the year. Manage and redeem Cloud Credits in My VMware.
- **Risk mitigation** – Public or hybrid cloud computing is enabled on trusted VMware technology through Cloud Credit redemption limited to approved vCloud Service Providers.

VMware List Pricing Schedule

SKU	LIST PRICE	FUND VALUE
VSP-CLCR-C	\$1000 USD	1000 Cloud Credits (USD)
VSP-CLCR-C	£1000 GBP	1000 Cloud Credits (GBP)
VSP-CLCR-C	€1000 EUR	1000 Cloud Credits (EUR)
VSP-CLCR-C	\$1000 AUD	1000 Cloud Credits (AUD)
VSP-CLCR-C	¥100,000 YEN	100,000 Cloud Credits (YEN)

Contact your Solution Provider partner for applicable pricing.

Use of VMware Cloud Credits

Cloud Credits can be redeemed for infrastructure as a service (IaaS) based on VMware technology provided by an approved vCloud Service Provider including: compute, storage, networking, operating system and support for shared infrastructure. vCloud Service Providers package IaaS solutions and services differently to focus on specific use cases, locations and markets.

Terms and Conditions

- Cloud Credits expire one year from the date of purchase.
- Cloud Credits can be applied to a monthly committed cloud service plan that extends beyond the expiration date of the credit.*†
- Cloud Credits can only be redeemed for IaaS cloud offerings from approved vCloud Service Providers listed at <http://www.vmware.com/go/vmwarecloudcredits>.
- Additional cloud services (e.g., backup, support) can also be included in the cloud service for which Cloud Credits can be applied, at the discretion of the vCloud Service Provider.
- Cloud Credits cannot be used for alternate vendor licensing, professional services and advanced application support.
- Nonredeemable services or any usage exceeding the Cloud Credits available balance must be paid directly to the vCloud Service Provider.
- Cloud Credits must be redeemed in the currency of purchase.

For More Information

More information about the VMware Cloud Credits Purchasing Program is available at <http://www.vmware.com/go/vmwarecloudcredits> and from your local VMware representative.

* Requires prior authorization from VMware.

† Entire fund must be allocated to the committed monthly plan for extension approval.

