

## **VMware Announces Broad Ecosystem Support for VMware Virtual SAN**

*More than 150 Hardware Servers and Devices from 12 Partners Certified with VMware's New Hypervisor-Converged Storage Software*

**SAN FRANCISCO, Feb. 11, 2014** – Today at VMware Partner Exchange 2014, VMware, Inc. (NYSE: VMW), the global leader in virtualization and cloud infrastructure, announced broad partner ecosystem support for [VMware® Virtual SAN™](#), VMware's first Software-Defined Storage product.

Currently available in public beta, VMware Virtual SAN will be certified with hardware servers and devices from Cisco, Dell, EMC, Fusion-io, HGST, a Western Digital company, HP, IBM, Intel, LSI, Samsung Electronics, SanDisk and Seagate at general availability – providing customers with a wide range of options on which to run VMware Virtual SAN. VMware Virtual SAN is expected to be generally available in Q1 2014.

“VMware Virtual SAN™ has received an enthusiastic response from the VMware community during its public beta – easily one of the most successful public beta programs at VMware to date with more than 10,000 registered participants,” said John Gilmartin, vice president and general manager, SDDC Suite Business Unit, VMware. “That enthusiasm extends to the broad support from our hardware and storage partner ecosystem. Their commitment to certifying their hardware and storage devices with VMware Virtual SAN will offer our joint customers extensive choice and flexibility for jump-starting their software-defined storage initiatives.”

### **VMware Virtual SAN – Delivering a New Tier of Storage**

Unveiled at VMworld® 2013 San Francisco, VMware Virtual SAN provides a new tier of hypervisor-converged storage. VMware Virtual SAN pools hardware resources provided by industry-standard x86 servers with internal magnetic disks and server-side flash to produce fast and resilient shared storage for virtual machines (VMs). VMware Virtual SAN simplifies storage administration due to its unique management approach based on VM-centric policies and built-in automation. A key building block of the VMware software-defined storage vision, VMware Virtual SAN enables the delivery of storage functionality as software built into the VMware vSphere® kernel.

With VMware Virtual SAN, VMware will provide customers with two options for deployment: VMware Virtual SAN Ready Nodes, and a component-based hardware compatibility list. VMware Virtual SAN Ready Nodes will provide a set of pre-configured servers that can be used with VMware Virtual SAN to simplify configuration and procurement. The hardware compatibility list will feature supported Flash devices, Hard Disk Drives (HDDs), I/O controllers and Solid State Storage providing customers with the flexibility to select the servers and components that best suit their needs.

At general availability, it is expected that more than 150 components as well as 10 Ready Nodes will be certified with VMware Virtual SAN. Additional components are expected to be certified with VMware Virtual SAN over time.

[Read](#) what partners have to say about VMware Virtual SAN

The VMware Compatibility Guide for VMware Virtual SAN is available at:

<http://www.vmware.com/resources/compatibility/search.php?deviceCategory=vsan>

### **Pricing and Availability**

Available in public beta since September 2013, VMware Virtual SAN is expected to become generally available in Q1 2014. Pricing will be announced at general availability.

Customers, partners and prospects interested in downloading and testing VMware Virtual SAN can register for the public beta at: <http://www.vsanbeta.com>

#### **Additional Resources**

- [Learn more about VMware Virtual SAN](#)
- [Register for the VMware Virtual SAN online event](#)
- Connect with VMware on [Twitter](#) and [Facebook](#)

#### **About VMware**

VMware (NYSE: VMW) is the leader in virtualization and cloud infrastructure solutions that enable businesses to thrive in the Cloud Era. Customers rely on VMware to help them transform the way they build, deliver and consume Information Technology resources in a manner that is evolutionary and based on their specific needs. With 2013 revenues of \$5.21 billion, VMware has more than 500,000 customers and 75,000 partners. The company is headquartered in Silicon Valley with offices throughout the world and can be found online at [www.vmware.com](http://www.vmware.com).

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#### **Forward-Looking Statements**

This press release contains forward-looking statements including, among other things, statements regarding the expected certifications of VMware Virtual SAN from hardware server and device manufacturers, features, pricing and availability of VMware Virtual SAN and its potential benefits to customers. These forward-looking statements are subject to the safe harbor provisions created by the Private Securities Litigation Reform Act of 1995. Actual results could differ materially from those projected in the forward-looking statements as a result of certain risk factors, including but not limited to (i) adverse changes in general economic or market conditions; (ii) delays or reductions in consumer, government and information technology spending; (iii) competitive factors, including but not limited to pricing pressures, industry consolidation, entry of new competitors into the virtualization software and cloud, end user and mobile computing industries, and new product and marketing initiatives by VMware's competitors; (iv) factors that affect timing of license revenue recognition such as product announcements and promotions and beta programs; (v) VMware's customers' ability to transition to, new products and computing strategies such as cloud computing, desktop virtualization and the software-defined data center; (vi) the uncertainty of customer acceptance of emerging technology; (vii) changes in the willingness of customers to enter into longer term licensing and support arrangements; (viii) rapid technological changes in the virtualization software and cloud, end user and mobile computing industries; (ix) changes to product development timelines; (x) VMware's relationship with EMC Corporation and EMC's ability to control matters requiring stockholder approval, including the election of VMware's board members; (xi) VMware's ability to protect its proprietary technology; (xii) VMware's ability to attract and retain highly qualified employees; (xiii) the successful integration of acquired companies and assets into VMware; (xiv) fluctuating currency exchange rates and (xv) the satisfaction of closing conditions for the AirWatch acquisition, including clearance under the Hart-Scott-Rodino Antitrust Improvements Act. These forward-

looking statements are based on current expectations and are subject to uncertainties and changes in condition, significance, value and effect as well as other risks detailed in documents filed with the Securities and Exchange Commission, including VMware's most recent reports on Form 10-K and Form 10-Q and current reports on Form 8-K that we may file from time to time, which could cause actual results to vary from expectations. VMware assumes no obligation to, and does not currently intend to, update any such forward-looking statements after the date of this release.

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