

vmware® CLOUD PROVIDER™

VMware Cloud Director Availability 4.2 Update

Now is the time to refocus on migration with **68%** of CIOs ranked “migrating to the public cloud and/or expanding private cloud” as the **top IT spending driver** in 2020¹ and **52%** of workloads expected to be in **public clouds by 2022**². VMware Cloud Director Availability 4.2 brings new migration capabilities to help Cloud Providers address these new migration opportunities & capture workloads to their VMWare Cloud Director public cloud or VMware Cloud on AWS with Cloud Director service.



Migration with Layer 2 VPN

Customer estates can be complex, completing detailed assessments to understand their application feeds and dependencies can be hard and often may miss a critical piece. Now you can de-risk much of the migration with Layer 2 connectivity allowing you to stretch the customer network to their cloud.

Layer 2 stretch networking is not new, but is typically managed by networking engineering and now can be orchestrated in the Cloud Director Availability UI making it a simpler admin task. Using IPSec traffic is encrypted end to end ensuring security and workloads can be migrated using the existing migration workflows.

Supporting NSX-T, the new Cloud Director Availability 4.2 Layer 2 connectivity means customers or Cloud Providers can move workloads without without needing to change networking or application configuration, decreasing risk and time to migrate

Start your Go-To-Market today

Unsure how to enable your sales team? Need some help with a digital campaign? Wondering what videos and assets to create? We have made unbranded GTM kits containing these items and much more available to all VMware Cloud Partners. Access VMware Partner Demand Center and download the *Migration* and *DRaaS* go-to-market kit. (note Partner Connect login required, simple to setup [using these steps](#))



Migration to Cloud Director service on VMware Cloud on AWS

Since VMware Cloud on AWS was open to partners, Cloud Providers have wanted a way to migrate their Cloud Director and on-premise customers to their Cloud Director service instance managing VMware Cloud on AWS infrastructure.

Now in Cloud Director Availability 4.2 Cloud Providers can offer either target for migration; VMware Cloud on AWS on Cloud Director service or their own Cloud Director public clouds.

The new replicator allows for automatic selection based on the target and warm migration to VMware Cloud on AWS on Cloud Director service.

1. <https://www.itprc.com/what-is-cloud-computing/#:~:text=A%202020%20survey%20of%2050,IT%20spending%20driver%20in%202020>
2. 451 Research - Voice of the Enterprise: Cloud, Hosting & Managed Services, Workloads & Key Projects 2020