



## Accelerate Delivery of Cloud, Mobility, and End-User Computing Solutions with Capgemini and VMware

### BENEFITS

#### Accelerate Time-to-Value

- Rapidly deliver cloud, mobility and end-user computing with optimized services consumption.

#### Maximize Outsourced Services

- Increase cost savings by optimizing transparency and streamlining the sourcing of business services.

#### Improve Productivity

- Deliver an enhanced user experience with anytime, anywhere access to integrated apps, data and value-added services from multiple sources delivered via a single portal.

#### Leverage Expertise and Experience

- Leverage the expertise of more than 180,000 industry experts to realize the potential of cloud technologies that transform business performance and create competitive differentiation.

Capgemini is recognized by Forrester Research for “strong SIAM capabilities and a strong commitment to continuous improvement.”

Building on industry-leading business mobility solutions and global managed services capabilities, Capgemini and VMware unite to streamline the sourcing of business services and deliver best-in-class solutions, services and support for maximizing operational efficiency, reducing costs, enhancing business outcomes and driving new business models for accelerated time-to-value.

### Accelerate Your Journey Toward Everything-as-a-Service (XaaS)

Capgemini’s global consulting and services capabilities and VMware’s best-in-class infrastructure and cloud solutions combine to help you accelerate your journey by delivering leading cloud, mobility and end-user computing solutions. Aligned to specific digital transformation strategies and needs, these solutions come packaged as a service for accelerated time-to-value.

Together, Capgemini and VMware can help you transform the way you build, deliver and consume IT resources to create competitive differentiation and drive business growth.

### Deep Industry and Business Process Expertise

Capgemini’s Cloud Choice includes a comprehensive portfolio of Cloud Foundation Services that combine best-of-breed technology, industry-leading partnerships, and deep-sector expertise to reduce costs and drive new business models to enhance business outcomes.

### Ensuring Integration and Interoperability

Embedded in Capgemini’s Cloud Choice initiative, and leveraged by Capgemini’s Cloud Foundation Services, VMware’s best-in-class cloud management and cloud automation software are integral solution components delivering interoperability across cloud providers by ensuring transparency and transforming business performance.

Integrated with COMPLETE—Capgemini Orchestration Management Platform End to End—VMware's business mobility and infrastructure solutions help increase agility, eliminate complexity, drive innovation, empower employees, and accelerate time-to-market and competitiveness.

## Capgemini Service Offerings

### Capgemini My Workspace™ powered by VMware AirWatch

My Workspace delivers an enhanced user experience with the flexibility to choose a variety of services delivered via multiple channels through a single portal. It empowers employees by delivering the business data, applications and collaboration tools they need at any time, from anywhere and with any device or operating system.

Powered by AirWatch and delivered as a software-defined, fully managed solution, this scalable, standards-based, modular workspace delivers a unique, personalized and user-centric mobile environment. It allows business leaders to focus on driving new business opportunities, and IT to build innovative solutions, while Capgemini and VMware ensure smooth, efficient operations to deliver:

- **Global delivery** of a digital workspace built on best-in-class solutions offering a consistent, enhanced user experience.
- **Increased productivity** with anytime, anywhere intuitive access to integrated apps, data and value-added services from multiple sources.
- **Unified endpoint management**, end-to-end security from devices to data center, and seamless integration across enterprise systems.
- **Reduced CapEx and OpEx** with billing aligned to consumption.

### Capgemini Multi-Source Service Integration

Multi-Source Service Integration (MSI) is a comprehensive, collaborative way of enabling multi-sourced IT services—provided by an ecosystem of independent service providers—to operate cooperatively in the delivery of IT services that create value and fully align with business objectives.

MSI leverages the capabilities of VMware vRealize® Business™ to drive business transformation through the analysis of cloud resources and IT services to drive fact-based, on-demand vendor management and sourcing resulting in increased economies of scale, reduced IT unit costs, and lower total

cost of ownership. MSI optimizes the services integration of multiple providers and operators for consumption with policy-based service provisioning to provide:

- **Unified service provider management** with increased cost transparency offering a flexible sourcing model to maximize resource usage and reduce costs.
- **Increased end-user satisfaction** by digitizing the acquisition of services tailored to each business unit and user via a single, standardized portal.
- **Proactive, real-time business planning** by comparing consolidated historical data with current business demand to eliminate expensive governance.
- **Reduced non-discretionary IT** spend through effective cross-tower management and transparency.

To find out how Capgemini and VMware can help you reach your business goals faster, just visit [Capgemini Consulting Services](#) and choose your expert to start the conversation!

### Capgemini: Enabling Innovation and Differentiation

With 180,000 people in more than 40 countries, Capgemini is one of the world's foremost providers of consulting, technology and outsourcing services. Together with its clients, Capgemini creates and delivers business, technology and digital solutions that fit their needs, enabling them to achieve innovation and competitiveness. A deeply multicultural organization, Capgemini has developed its own way of working, the Collaborative Business Experience™, and draws on Rightshore®, its worldwide delivery model.

For more information visit: [www.capgemini.com](http://www.capgemini.com).

### VMware: Technology to Drive Transformation

VMware is a global leader in cloud infrastructure and business mobility enabling customers to innovate faster by rapidly developing, automatically delivering, and safely consuming any application. VMware has more than 500,000 customers—including 100 percent of the Fortune 100—and 75,000 partners. In 2015, Gartner named AirWatch as a "Leader" in the annual Magic Quadrant for Enterprise Mobility Management for the fifth year in a row and the highest on the ability to execute axis for the third consecutive year. In 2016, Forrester Research positioned VMware as a "Leader" in Hybrid Cloud Management Solutions and Private Cloud Software Suites.

For more information visit: [www.vmware.com](http://www.vmware.com).

