

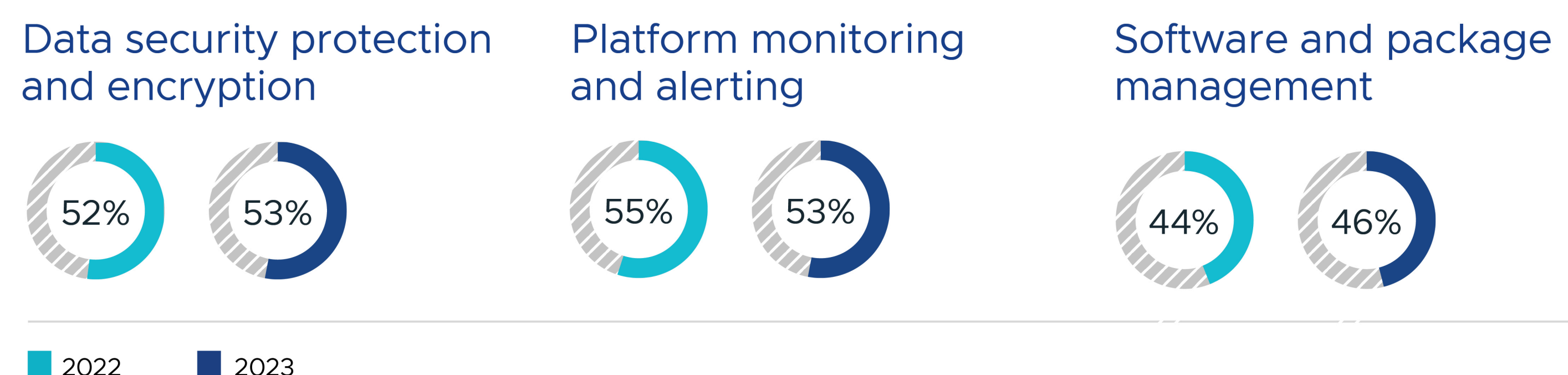
# Shifting Tool Needs

Teams are increasingly willing to pay for critical tools

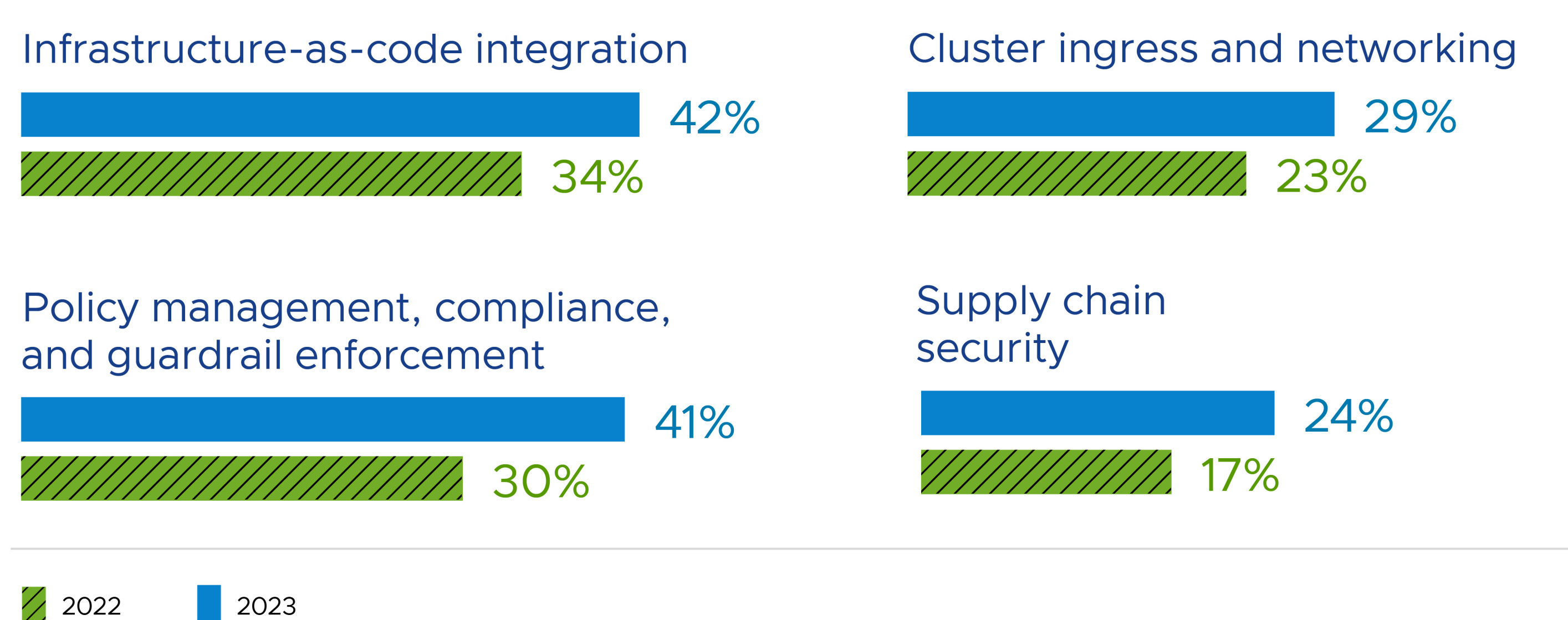
Growing multi-cloud trends have caused significant shifts in the tools that stakeholders view as useful.



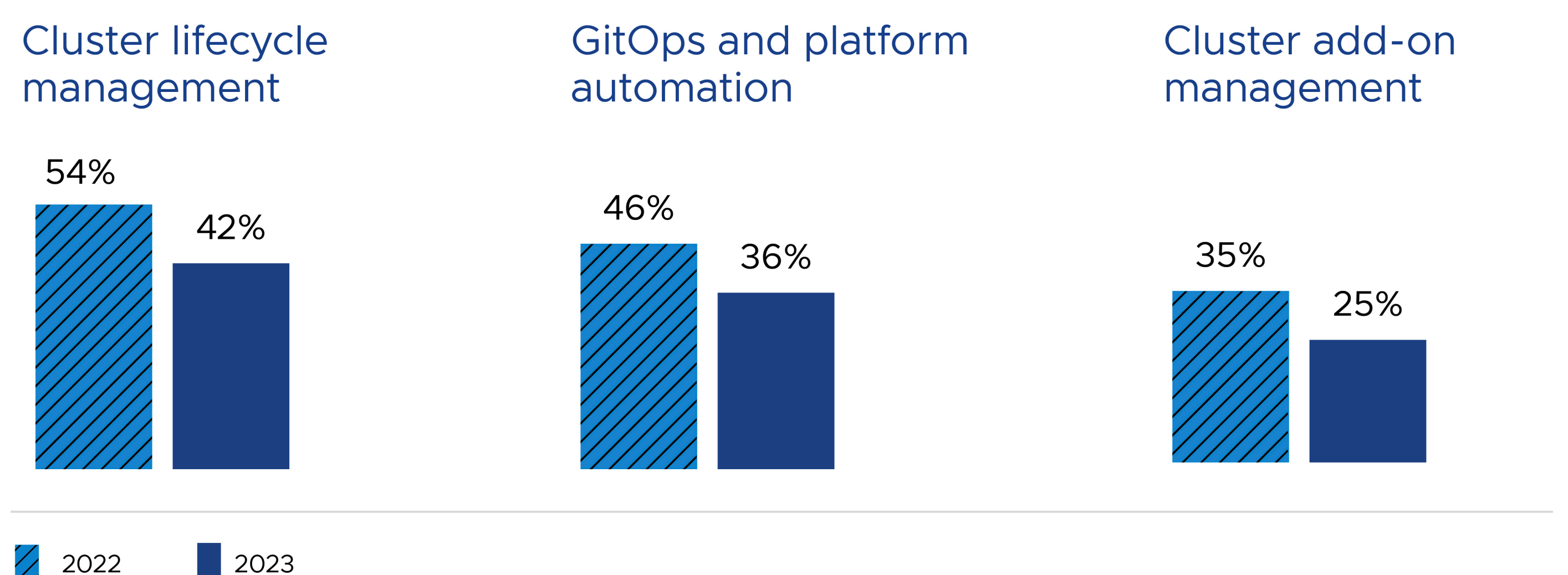
## The most useful types of tools this year



## The tools that gained traction this year



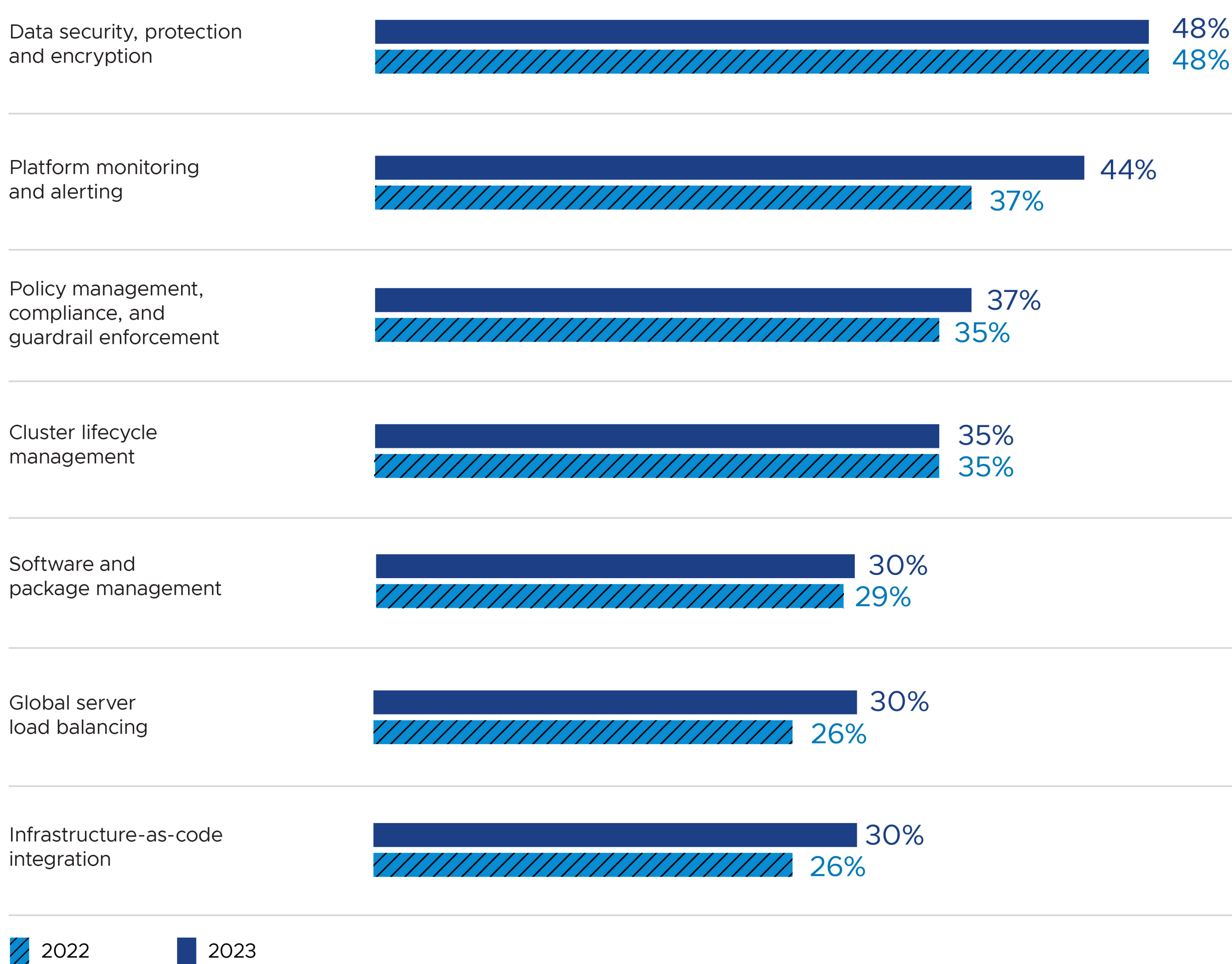
## The tools that lost momentum yet are still important



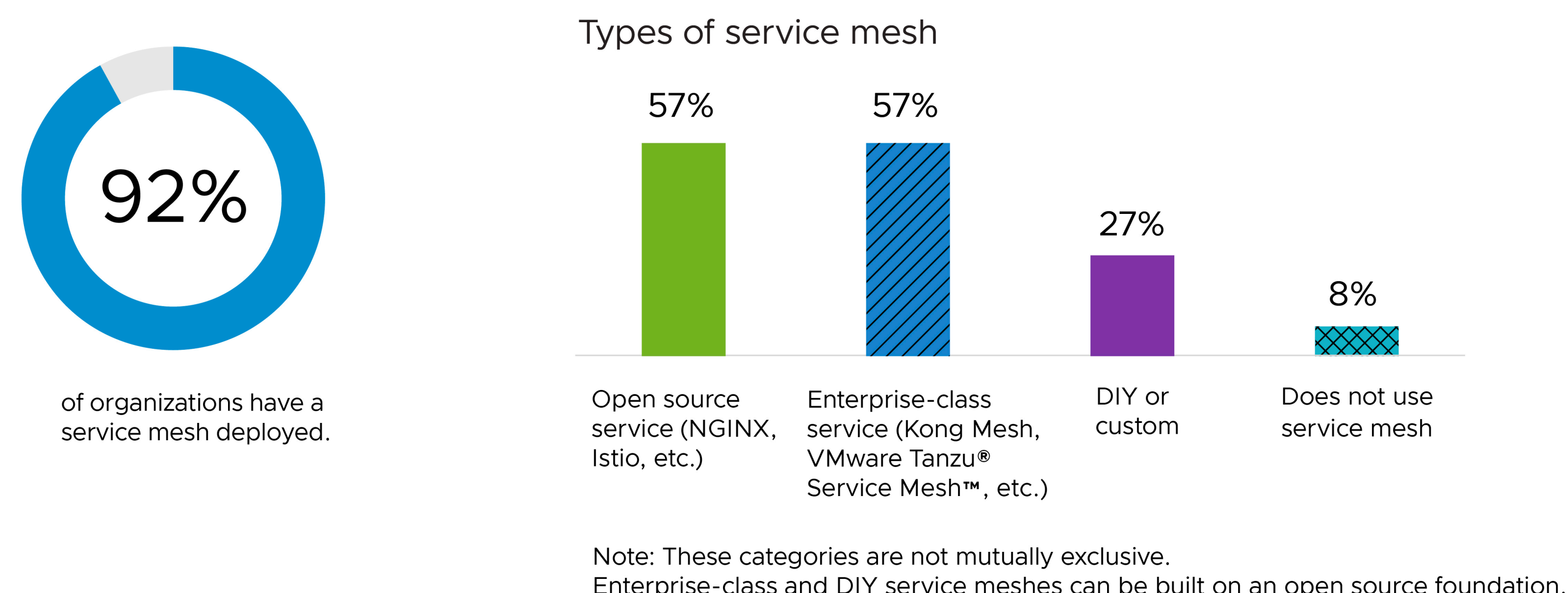
## Stakeholders are increasingly willing to pay for critical tools to ensure success

### Tools that stakeholders are most willing to pay for

Notable gainers include platform monitoring and alerting (up 7 points from last year); policy management, compliance, and guardrail enforcement (up 2 points); global server load balancing (up 4 points); and infrastructure-as-code integration (up 4 points).



## Most organizations have some type of service mesh deployed



For more information on these trends and helpful security tools, read the [2023 State of Kubernetes report](#).

