

# VCF Jumpstart Workshop Accelerates Private Cloud Success

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## What is a VCF Jumpstart Workshop?

A VCF Jumpstart Workshop is a service designed to help you utilize and optimize the VMware Cloud Foundation® (VCF) capabilities that benefit your specific private cloud use cases. It can help you gain visibility into your current cloud state and define your desired future state private cloud operating model, align technology priorities to overall business strategy and operations goals, and foster internal team knowledge and skills to implement, maintain, manage, and troubleshoot VCF capabilities. This service provides a documented, high-level technical plan and actionable roadmap to accelerate the success of your investment. It is:



- Based on your specific technology environment
- Designed to assist both new and existing VCF environments
- Focused on your private cloud use cases
- Delivered by senior-level VCF experts
- Scheduled around customer availability



# Benefits and Value

Setting a strong foundation for your VCF implementation and integration into your technology environment can help you reap the rewards of a well-architected private cloud including enhanced security and control, increased performance and reliability, and flexibility and customization. A VCF Jumpstart Workshop helps maximize your technology investment faster because it helps:

1

Avoid common implementation and integration mistakes

2

Increase service delivery efficiencies

3

Gain actionable and documented recommendations



Prioritize cloud capabilities to achieve business goals

4

Increase internal team VCF knowledge and skills

5

Ensure alignment with VMware best practices

6



# Customer Experiences

Whether you're new to developing your private cloud or have been on a VCF platform for years, a VCF Jumpstart Workshop can provide unexpected insights and uncover potential opportunities to maximize capabilities for your environment. The example customer experiences below capture some of the wide range of technology environments that have benefitted from a Jumpstart Workshop engagement.

Alleviating immediate issues to enable a more efficient platform



A global manufacturer:

- Improved customer experience through a unified portal
- Enhanced reporting to drive higher CSAT
- Improved visibility into cost avoidance and compliance
- Expanded integration of VCF with third-party technology

Mitigating silos, lack of visibility, and aging infrastructure



A managed services provider:

- Improved resource utilization
- Reduced cost of ownership
- Enhanced staff VCF knowledge and expertise
- Accelerated VCF implementation for faster time to value

Recovering from a security incident and addressing skills gaps



A supply chain subsidiary:

- Addressed immediate security issues
- Documented an actionable path for a more secure, efficient infrastructure
- Enabled unused VCF capabilities
- Established activities and resources to expand team skills

Establishing a new cloud platform with secure capabilities



A financial services provider:

- Accelerated VCF adoption and cloud capabilities
- Addressed limited automation and visibility
- Improved collaboration between siloed groups
- Enabled security hardening and compliance automation



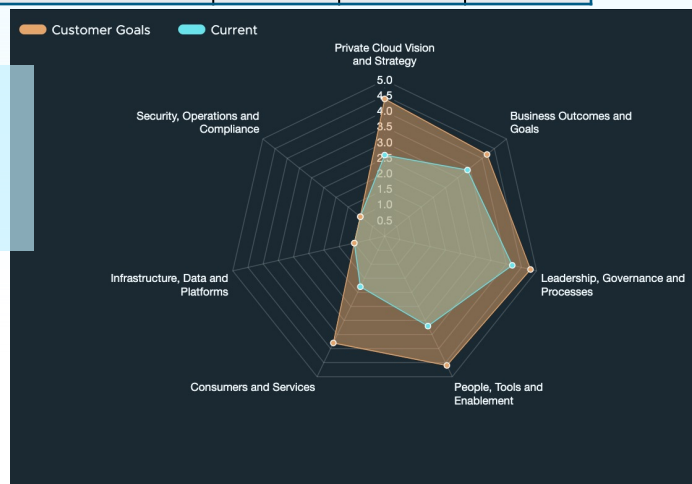
# Tangible Resources

A VCF Jumpstart Workshop is focused on your specific environment and consists of several discovery sessions to assess strengths and opportunities. VCF experts use a variety of tools to gather information about your environment and document findings and resulting data in a final customer report. A Jumpstart Workshop also provides recommendations for short-term and long-term activities that can help customers establish or optimize a cloud operating model, create strategic alignment, improve technology performance, enhance communication and collaboration, and reduce risk.

Name	Current	Goal	Gap
Private Cloud Vision and Strategy	2.60	4.40	1.80
Business Outcomes and Goals	3.40	4.20	.80
Leadership, Governance, and Processes	4.20	4.80	.60
People, Tools, and Enablement	3.20	4.60	1.40
Consumer Services	1.80	3.80	2.00

Cloud maturity model assessment summary example

Cloud maturity model gap analysis example



## Findings and Recommendations - Summary

Infrastructure Engineering & Architecture

### Findings

- Legacy processes in place require modernization to leverage VCF capabilities
- Lack of automation for VM provisioning as well as day-2 operations
- Current DR architecture does not include all business applications creating business risk

### Recommendations

- Identify key processes for improvement, conduct value stream mapping and update
- Assess Aria Automation suite and implement with backend systems (IPAM, AD...).
- Develop and deploy an all-encompassing disaster recovery solution with VCF.

### Value

- Reduce manual tasks and drive efficiencies.
- Enhance visibility and data-driven decision making to minimize risk.
- Minimize business impact in the event of an incident.

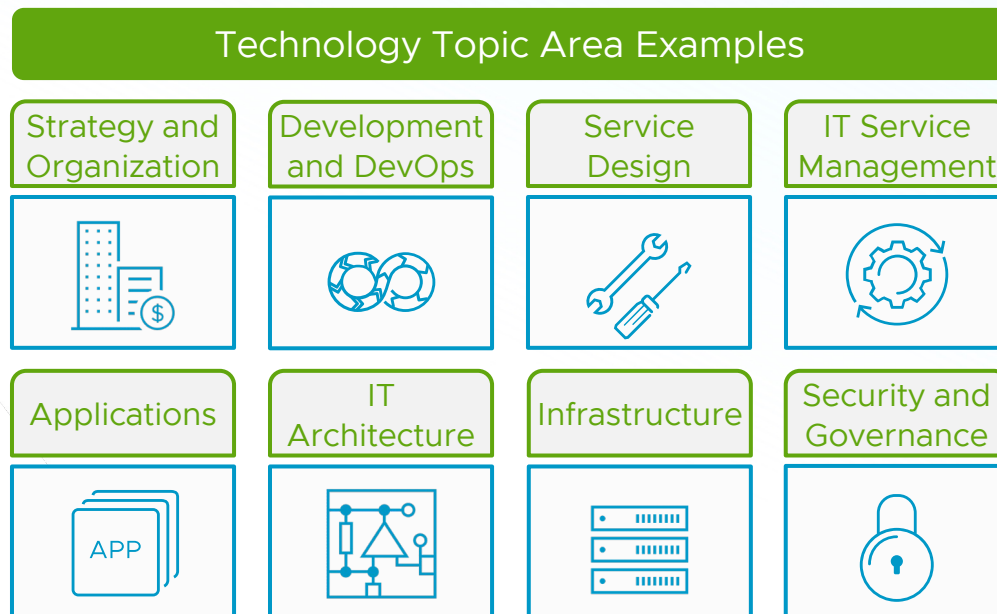
Summary for one technology topic area example





# Methodology

VCF experts work together with customer staff to listen, collaborate, and build positive momentum. Because a VCF Jumpstart Workshop is designed to be fully aligned to customer needs, it may include discussions over multiple topic areas. Typical steps for a Jumpstart Workshop include planning and scheduling, a kickoff discussion to review expectations, assessment and discovery sessions, iteration and design of documentation, and closure. Throughout the engagement, a customer project owner and project manager can help facilitate collaboration. An engagement may vary in length and scope depending on customer needs and technology environment complexity, and the customer time commitment is limited to a few hours throughout the Jumpstart Workshop period through scheduled sessions based on team availability.





## Next Steps

A [VCF Jumpstart Workshop](#) can give your organization the tools and resources to accelerate ROI from your technology investment, gain competitive advantage through optimization of VCF capabilities, and speed your team's knowledge and skills of best practices for implementation in your unique technology environment.

Learn more about how [VMware Cloud Foundation Professional Services](#) can help your organization.