VMware Cloud on AWS Microsoft Server Licensing How they are priced February 1, 2021 External FAQ

- Q. Where can I find the pricing for MS Services Provider subscription licenses for use on VMware Cloud on AWS SDDC's?
- A. Your VMware Cloud team, or your MSP partner, will provide the pricing.
- Q. What is the pricing based on?
- A. Pricing for MS Windows & SQI Server licenses are based on the number of hosts and host types you choose for the SDDC. All hosts in the cluster must be licensed. You can choose either 13 or 13 en for either type of license, and you can have both Windows Server and SQL Server on the same host.
- Q. When do I pay for the licenses?
- A. Paid usage will start on February 1, 2021. Customers will pay for full annual billing month (ABD) use and will be charged for the high-water mark use during that annual billing month.
- Q. What does high- water mark mean?
- A. The high-water mark term indicates the highest number of licenses activated in a month. Because subscription licenses can be activated at any time during the month, the charges are calculated on that highest number of licenses activated at any time, and for any length of time in a month.
- Q. How do I pay for the licenses?
- A. Customers can choose to pay with SPP credits or by monthly invoice. Customers who choose monthly billing will be billed on the annual billing date that they have set. The invoice will be for the previous full annual billing month.
- Q. Is there any way to pro rate the monthly billing?
- A. The MS SPLA license program does not allow for pro rating. For example, if a customer activates a license for only one day, they will still pay the full month use.
- Q. Are there any term commitments for the licenses?
- A. No, with the server subscription licensing, you are not obligated to any term length. Customers can activate or terminate at any time.
- Q. Can I procure these licenses from a partner rather than direct through VMware Cloud?
- A. Yes, VMware MSP partners can resell, bill and provision these same licenses to customers.

