

The Business Value of NSX Networking in VMware Cloud Foundation

IDC's research shows how organizations leverage use of VMware Cloud Foundation Networking, including NSX Network Virtualization, to **establish more cost-effective, efficient, agile, and high-performing IT foundations for their business operations.**

KEY RESULTS



54%
lower three-year
cost of operations



610%
three-year return
on investment



6 months
payback on
investment

CUSTOMER QUOTE:

"We chose VMware NSX because of cost, flexibility, and the speed of implementation. With [a competing solution], it would have taken six months or more to implement and we would have faced very strict hardware requirements, which would have required us to budget for new hardware."

NETWORKING AND OPERATIONAL BENEFITS

- **25%** IT network management efficiencies
- **70%** infrastructure and direct cost savings
- **54%** faster to scale network resources
- **58%** less unplanned outages
- **90%** more network segments scaled

CUSTOMER QUOTE:

"We've removed almost everything in terms of low-level tasks for the technicians with VMware NSX ... This automation saves a lot of time for the network and server teams. Now approval takes one minute with VMware NSX if it's a valid request. In the past, this was 3-4 weeks between the request and getting what you need."

BUSINESS AND DEVELOPMENT BENEFITS

- **\$1.96 million** higher revenue per year per organization
- **6%, worth 116 FTEs** per organization, higher developer productivity
- **6%** developer team efficiencies