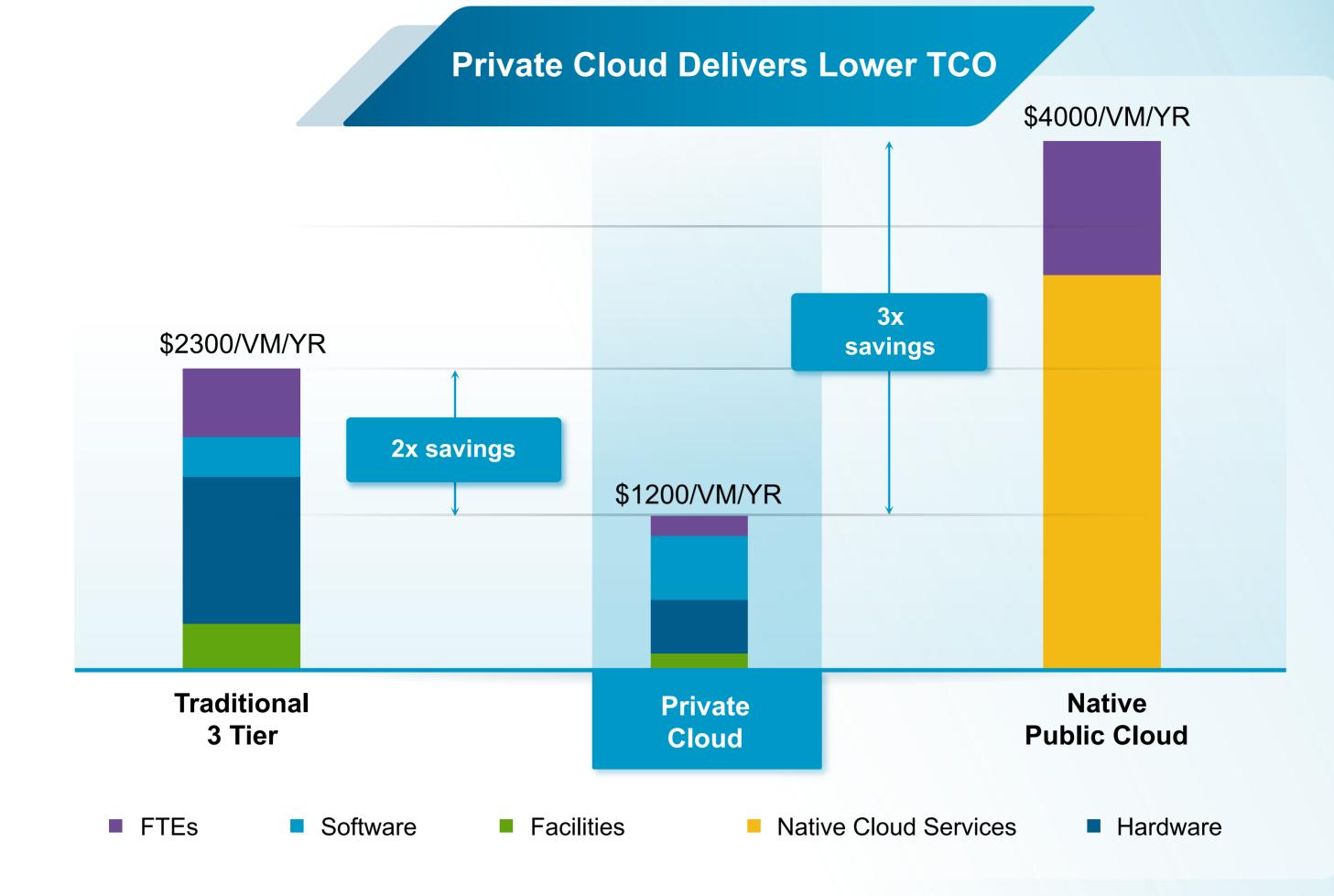
# Lower Hardware, Support and IT Costs with VMware Cloud Foundation



VMware Cloud Foundation(VCF) supports traditional and cloud-native technologies in a globally distributed infrastructure solution that delivers measurable total cost of ownership (TCO) savings.



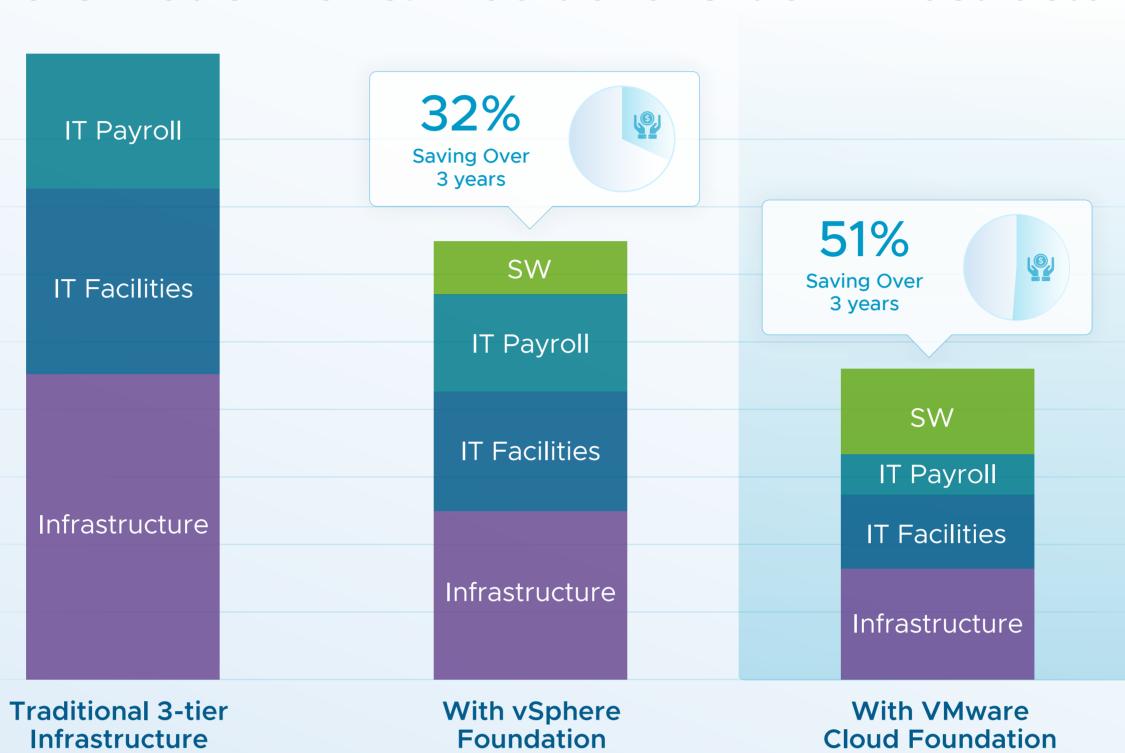
"The long-term TCO of a private cloud often proves more favorable

Compares the actual cost against native public cloud and traditional 3-tier infrastructure

compared to public cloud alternatives." - David Linthicum, Internationally Known AI and Cloud Computing Thought Leader and Influencer

# VMware Platforms vs. Traditional 3-tier Infrastructure

**TCO Savings** 



infrastructure with vSphere. The below figure shows the breakdown of these savings Compares the TCO savings of traditional 3-tier infrastructure with VMware's platforms.

The results show TCO savings of 51% with VCF, 32% with vSphere Foundation compared to a traditional 3-tier

Impactful, Business-Driven TCO Savings



hosts and associated host networking hardware

More VMs per host leads to fewer

with vSphere



less hardware support, usually

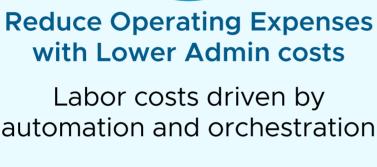
18%-25% of the first year's cost

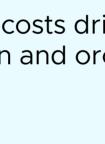


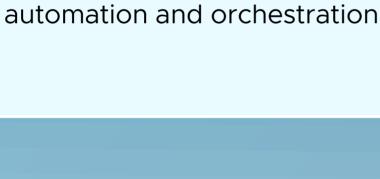
Reduced hosts lead to lower rack space, power, cooling, and lower carbon footprint

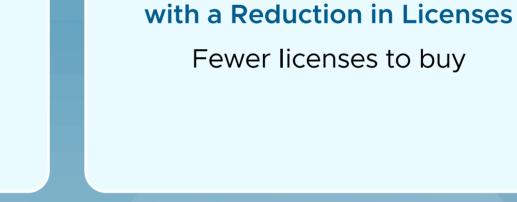


**Reduce Operating Expenses** 





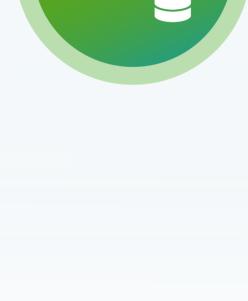




## Sofware-defined Compute Reduce number of physical servers and increase VM density for better efficiency

TCO Savings with a Highly Utilized Full-Stack

Infrastructure Platform

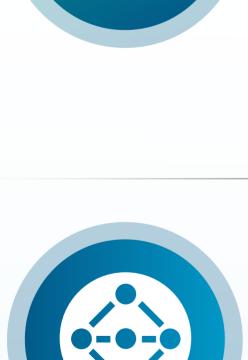


### servers by consolidating workloads • Lower operating expenses (annual vendor support, power, cooling, rack, floor space, etc.) by reducing VM Host Servers

and associated hardware Common operating platform increases server admin productivity through virtualization and better tools to

Actively managed virtualization can substantially reduce host

- maximize host server utilization
- Software-defined Storage Lower hardware costs by shifting from external storage to



### lower facilities costs More flexibility as you are not tied to a specific hardware platform

Greater flexibility and adaptability

• Lower hardware maintenance costs

host server storage

Software-defined Networking

• Less power and cooling required, resulting in

 Lower up-front hardware costs • Lower reliance on traditional routers, switches, and load balancers



## Management and Orchestration Lower energy consumption with better infrastructure

- Improve resource optimization Improve scalability
- Better visibility and reporting capabilities with detailed analytics

consolidation

Learn how VMware Cloud Foundation lowers your total cost of ownership (TCO) and brings together people, processes, and technology to get the most

investment.

out of your digital transformation



## **Next Steps Have A Deeper Discussion**

Ask your account rep to

**Impact Analysis** Choice of self-service

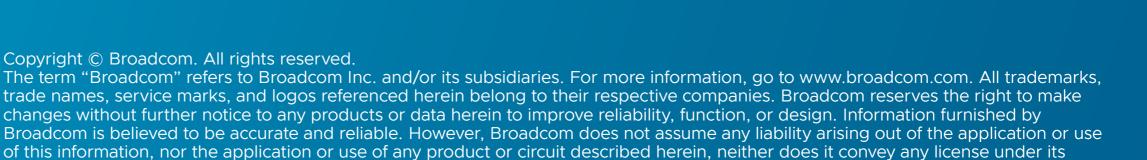
**Conduct a Financial Engage Consultative Services** 

VMware Cloud Foundation home page Source:

- TCO Comparative Model 1.12 | Broadcom Analysis, March 2025 VMware Cloud Economics Team. TCO Comparative Model 1.1. Results based on actual customer environment analysis using core-based subscription licensing when comparing VCF versus traditional 3-tier infrastructure. David Linthicum. Private Clouds and their Public Value. February 2025.
- Although great care has been taken to ensure the accuracy and completeness of the TCO analysis. VMware by Broadcom does not accept any legal responsibility for any actions taken based on the information contained herein and VMware makes no representations or warranties of any kind.

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