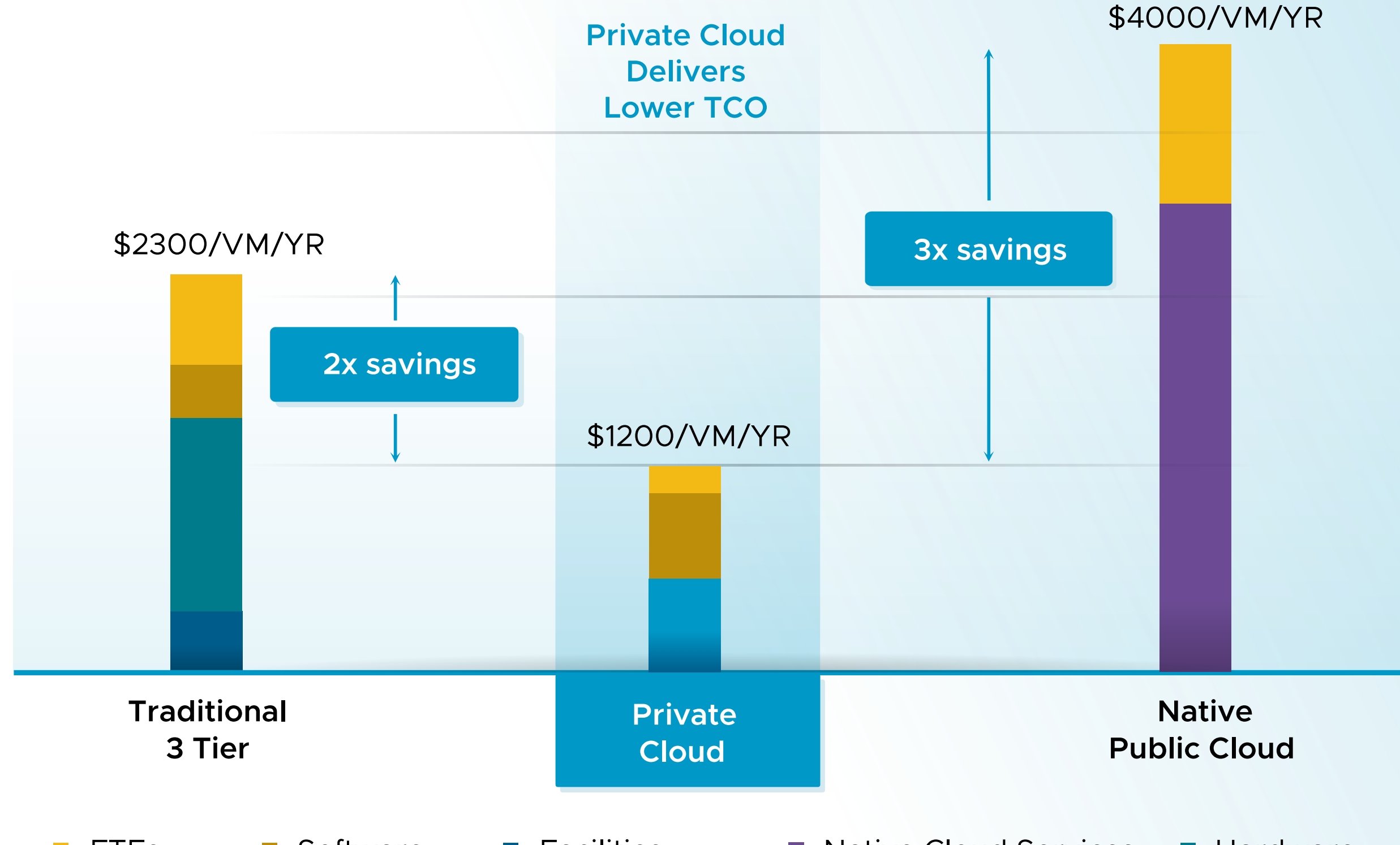


Lower Hardware, Support and IT Costs with VMware Cloud Foundation

VMware Cloud Foundation (VCF) supports traditional and cloud-native technologies in a globally distributed infrastructure solution that delivers measurable total cost of ownership (TCO) savings.

Public vs. Private Cloud Economics



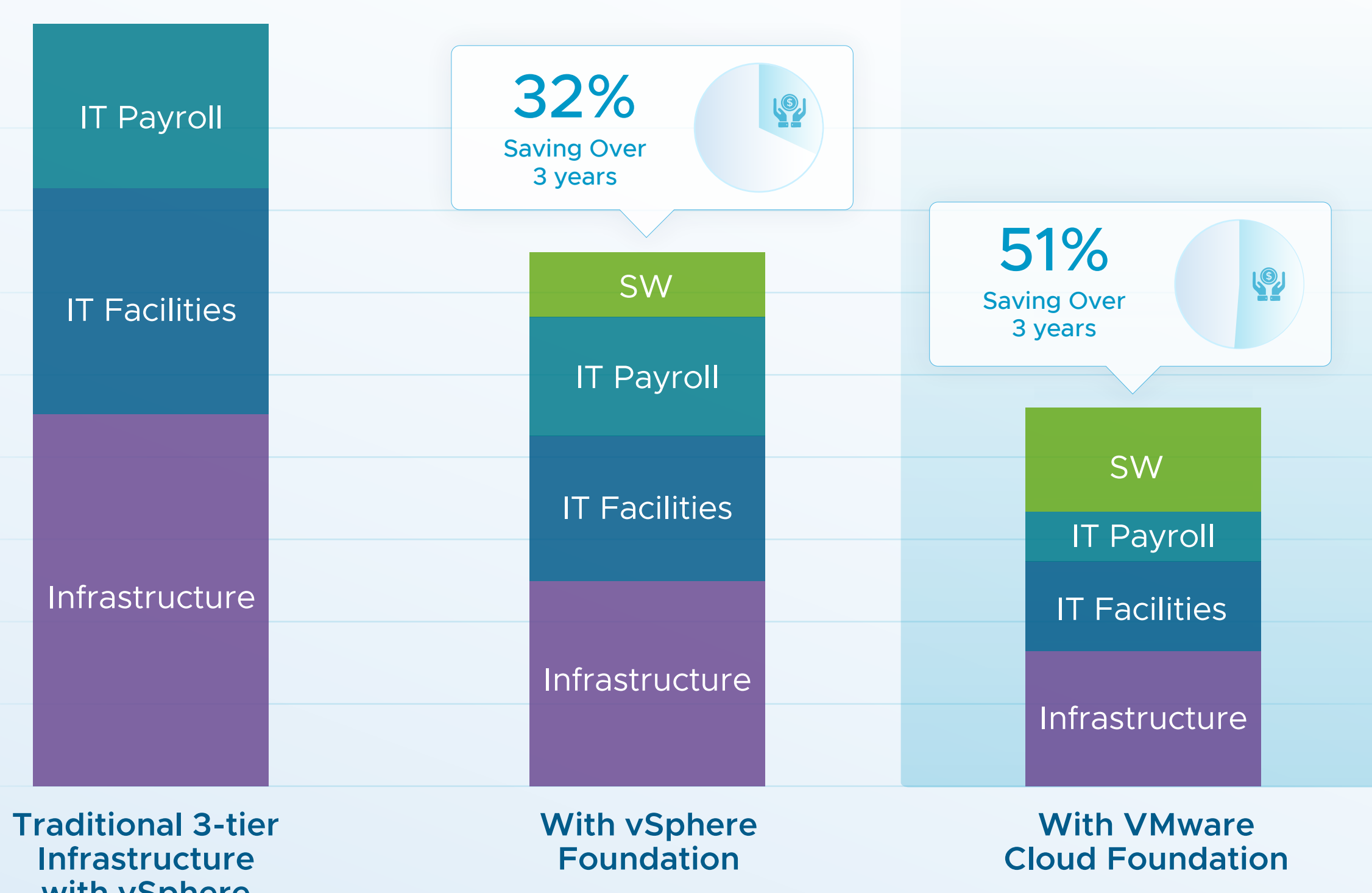
Compares the actual cost against native public cloud and traditional 3-tier infrastructure

"The long-term TCO of a private cloud often proves more favorable compared to public cloud alternatives."

- David Linthicum,
Internationally Known AI and Cloud Computing Thought Leader and Influencer

TCO Savings

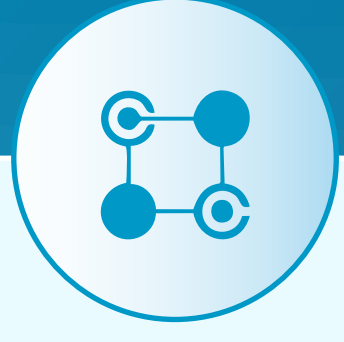
VMware Platforms vs. Traditional 3-tier Infrastructure



The results show TCO savings of 51% with VCF, 32% with vSphere Foundation compared to a traditional 3-tier infrastructure with vSphere. The below figure shows the breakdown of these savings

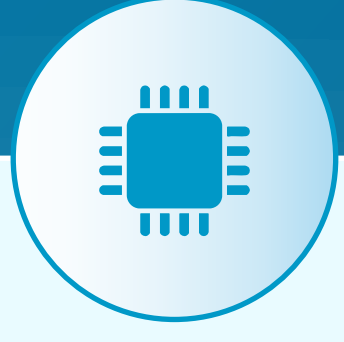
Compares the TCO savings of traditional 3-tier infrastructure with VMware's platforms.

Impactful, Business-Driven TCO Savings



Reduce CapEX with Infrastructure Savings

More VMs per host leads to fewer hosts and associated host networking hardware



Reduce Operating Expenses with Hardware Support

Fewer servers means paying less hardware support, usually 18%-25% of the first year's cost



Reduce Operating Expenses with Facility Efficiencies

Reduced hosts lead to lower rack space, power, cooling, and lower carbon footprint



Reduce Operating Expenses with Lower Admin costs

Labor costs driven by automation and orchestration



Reduce Operating Expenses with a Reduction in Licenses

Fewer licenses to buy

TCO Savings with a Highly Utilized Full-Stack Infrastructure Platform



Software-defined Compute

- Reduce number of physical servers and increase VM density for better efficiency
- Actively managed virtualization can substantially reduce host servers by consolidating workloads
- Lower operating expenses (annual vendor support, power, cooling, rack, floor space, etc.) by reducing VM Host Servers and associated hardware
- Common operating platform increases server admin productivity through virtualization and better tools to maximize host server utilization



Software-defined Storage

- Lower hardware costs by shifting from external storage to host server storage
- Lower hardware maintenance costs
- Less power and cooling required, resulting in lower facilities costs
- More flexibility as you are not tied to a specific hardware platform



Software-defined Networking

- Lower up-front hardware costs
- Lower reliance on traditional routers, switches, and load balancers
- Greater flexibility and adaptability



Management and Orchestration

- Lower energy consumption with better infrastructure consolidation
- Improve resource optimization
- Improve scalability
- Better visibility and reporting capabilities with detailed analytics



Learn how VMware Cloud Foundation lowers your total cost of ownership (TCO) and brings together people, processes, and technology to get the most out of your digital transformation investment.

Next Steps

Have A Deeper Discussion

Ask your account rep to schedule an EBC

Conduct a Financial Impact Analysis

Choice of self-service or custom assisted workshop

Engage Consultative Services

Schedule a session for VMware Advisory Services

For more information visit [VMware Cloud Foundation home page](#)

Source:
• TCO Comparative Model 1.12 | Broadcom Analysis, March 2025
• VMware Cloud Economics Team, TCO Comparative Model 1.1. Results based on actual customer environment analysis using core-based subscription licensing when comparing VCF versus traditional 3-tier infrastructure.
• David Linthicum, Private Clouds and their Public Value, February 2025.

Disclaimer:
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