

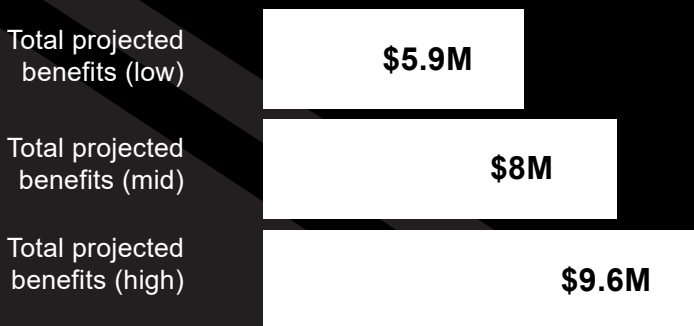
New Technology: The Projected Total Economic Impact™ Of Microsoft Azure VMware Solution

FORRESTER®

Through customer interviews and data aggregation, Forrester projects that Microsoft Azure VMware Solution has the following three-year financial impact.

PROJECTION OF BENEFITS

Three-year risk-adjusted



PROJECTED NPV
\$3.3M to \$7.2M



PROJECTED ROI
125% to 274%



TOTAL COSTS
\$2.6M

MICROSOFT AZURE VMWARE SOLUTION BY THE NUMBERS



Two to five FTE
admin hires avoided



50 to 100% of yearly
infrastructure
refreshes avoided



75 to 100% of yearly
business disruption
avoided

VOICE OF THE CUSTOMER

“We don’t need to assess and rearchitect and migrate each of our VMware workloads and applications. We can gain the savings and performance benefits of rearchitecture with Azure [VMware Solution].”



Senior Director, IT, head of hybrid cloud, healthcare

“Ever since we moved to Azure VMware Solution, we’re saving thousands of dollars in hardware acquisitions per month and potentially hundreds of thousands during the year.”

Director, IT cloud infrastructure, education



Read the
full study

This document is an abridged version of a case study commissioned by Microsoft titled: New Technology: The Projected Total Economic Impact™ Of Microsoft Azure VMware Solution, October 2021.

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