

# VCF Technical Adoption Management

## Keep initiatives on track with a trusted advisor

### At a glance

VCF Technical Adoption Management provides your organization with a VMware advisor and advocate who will equip your organization with proven methodologies and exclusive tools to keep your VMware initiatives on track.

### Key benefits

- Accelerate solution time to value
- Reduce risk with technology assessments and best practice guidance
- Optimize operations to realize cost savings
- Keep pace with rapid technology changes
- Increase IT staff knowledge and abilities
- Participate in exclusive events

Business stakeholders are challenging IT organizations to identify, utilize and prove how technology is helping them achieve business outcomes. IT organizations are being driven to move away from operating in a reactive mode and focus on strategic projects that propel the business forward. That is why you have invested in VMware Cloud Foundation™, to help you innovate faster, reduce costs and gain efficiencies. Your organization must determine the best way to accelerate solution time to value, and optimize current and future technologies, while reducing risk and cost. VCF Technical Adoption Management can help.

### Service overview

VCF Technical Adoption Management provides a resource (a “TAM”) with the subject matter expertise to assist your organization with optimizing the VMware technology you already have. A TAM helps you plan and prepare for future technology investments. They conduct technology assessments, provide solution guidance, recommend operations optimizations, and provide peer insights.

A TAM is embedded in your team to help you speed adoption of VMware Cloud Foundation in support of your objectives. They provide on-site and remote assistance.

Activities performed by a TAM include but are not limited to:

- Success Planning to identify Customer’s business and IT objectives along with recommendations for technical capabilities and activities needed for success.
- Technology assessment to identify gaps impeding progress toward Customer’s goals and provide prioritized recommendations through:
  - Best practices, interoperability, and compatibility reviews
  - Technical Readiness Assessment

### Learn more

Visit [vmware.com/tam](https://vmware.com/tam).

- Solution guidance to develop a future state roadmap and guidance to scale out your environment.
- Recommendations to improve efficiency, resiliency, security, and sustainability for operational optimization.
- Performance metrics analysis to identify areas where potential system degradation and bottlenecks can impact system health.
- Product optimization recommendations and rightsizing guidance for VMs, cluster size, efficiencies, storage performance and host configurations.
- Periodic peer comparisons of operations and processes to known best practices of similar organizations to Customer's using guidance from our VMware product teams and years of experience.
- Monthly touch points to ensure progression toward Customer's goals.
- Executive business reviews to report on progress and upcoming milestones for continuous stakeholder alignment.

Exclusive access to VIP programs allows your organization to engage subject matter experts relevant to your transformation goals. This includes workshops, roundtables, and webcasts.

### Benefits

With VCF Technical Adoption Management, your VMware Cloud Foundation projects can be achieved more effectively, accelerating the time-to-value. Gain greater access to VMware resources so you can plan for and adopt new technology faster. Finally, you will have a VMware subject matter expert embedded within your team, someone who is focused on maximizing your VMware investments and improving IT performance and efficiencies.