



# VMware Cloud Universal Essentials

## Optimize VMware Cloud Universal subscription usage

### At a glance

VMware Cloud Universal Essentials is designed to help you onboard into the VMware Cloud Universal program and optimize your subscription usage.

### Key benefits

- Access to experts who are available to help you navigate and track your VMware Cloud Universal subscription usage
- Visibility into your consumption management and forecasting
- Convert applicable existing SDDC perpetual licenses to VMware Cloud Universal eligible offers

### Learn more

Visit [vmware.com/services](https://vmware.com/services).

### Service overview

VMware Cloud Universal™ Essentials is designed to guide you through the stages of your journey with VMware Cloud Universal™ and optimize your subscription usage. You will have access to our VMware Cloud Universal Essentials Team, who will work with you to:

- Conduct a kick-off meeting to onboard you into the VMware Cloud Universal program
- Review how to navigate the [VMware Cloud Services Portal](#)
- Help you create your account on VMware Cloud Services Portal, and provide guidance on the credit redemption process and available options
- Provide visibility into your consumption management and forecasting
- Assist with inquiries you have related to navigating the VMware Cloud Services Portal and its features
- Facilitate license management for your VMware Cloud Universal investments and Cloud Acceleration Benefits
- Conduct regular cadence meetings to review your redemption plan until full redemption is achieved for your VMware Cloud Universal credits
- Convert your existing VMware Software-Defined Data Center perpetual licenses to VMware Cloud Universal eligible offers
- Renew your subscription when it is time to do so

### Benefits

VMware Cloud Universal Essentials is a foundational service for VMware Cloud Universal. VMware experts are focused on your success and will help you optimize your subscription usage. They will provide the assistance you need to activate, manage, and renew your VMware Cloud Universal subscription.

## Terms and Conditions

All VMware service engagements are governed by the VMware Cloud Service Offerings and VMware Professional Services General Terms and Conditions. If you are located in the United States, the VMware contracting entity for the service will be VMware, Inc. If you are outside the United States, the VMware contracting entity will be VMware International Limited.