VMware Disaster Recovery as a Service Technology Validation Overview

APPLY NOW

DRaaS TECHNOLOGY VALIDATION

VMware Cloud Provider™ Requirements

If you are a Cloud Provider using VMware Cloud Director Availability™ to offer a commercially available disaster recovery service, your organization is now eligible to apply to be a VMware disaster recovery as a service (DRaaS) validated partner. To qualify, your organization will need to meet the VMware technology and service requirements listed in this document.

As a DRaaS validated partner, you and your team will be able to take full advantage of all the bespoke program initiatives around VMware Cloud Director Availability and materials that will deliver true value to you and your customers.

Upon validation, your organization will be visible to end users searching for VMware DRaaS validated partners closest to their data center. Please note the DRaaS validated partners, web and plug-in listing is prioritized based on distance from the requesting customer interface (web or DRaaS VMware vSphere® plug-in) to the DRaaS data centers you have listed in the validation process. Customers can use also use their vSphere Client™ DRaaS plug-in to list the closest DRaaS validated partner data centers, as well as download and set up the on-premises appliance to then work with you for their connection details to start replicating.

VMware constantly drives activities to drive demand and will supply you with customers leads that have expressed an interest in your DRaaS service to a designated external email distribution list provided by you.

Please check out our customer-facing microsite dedicated to promoting VMware DRaaS validated partners. You will need to meet the requirements listed in this document before applying.

vmware®

VMware Cloud Provider Requirements

NEXT STEPS

Visit https://cloud.vmware.com/providervalidation and add each data center location that has DRaaS enabled.

Send a cloud provider email alias (not an individual email address) to presto@vmware.com. This is required for new leads to be passed from the DRaaS portal listing.

Apply now for a VMware DRaaS Technology validation. Questions? Contact presto@vmware.com.

Requirement 1:

The cloud provider must have at least two customers using VMware-based disaster recovery (for protections only) on the current platform in production. When VMware Cloud Director Availability is being used for protections, the provider must be reporting usage at a minimum threshold of 50 active protections. This verifies that VMware Cloud Director Availability is being used to an optimum standard. Please note that customer names are not required.

Requirement 2:

The cloud provider must prove that at least one customer (any volume of virtual machines) has been migrated to the provider platform in the last six months using VMware Cloud Director Availability. Note: VMware must be able to see that VMware Cloud Director Availability has been used for migrations as well and that these have been reported in the usage in the last six months. No minimum threshold applies for migrations.

Requirement 3:

VMware vCloud® Usage Meter™ versions deployed must be using a supported version of Usage Meter™ to collect VCAN-CDA-C SKU(v4) or VCAN-CAC (v3) and must show the configuration of VMware Cloud Director Availability instances.