

Simplify Private Cloud With Co-Engineered Solutions

Integrated Value-Added OEM (VAO) offerings

Integrated private cloud offerings for a seamless customer experience

Common platform: Combines a consistent VMware Cloud Foundation platform with VAO differentiated technologies and services

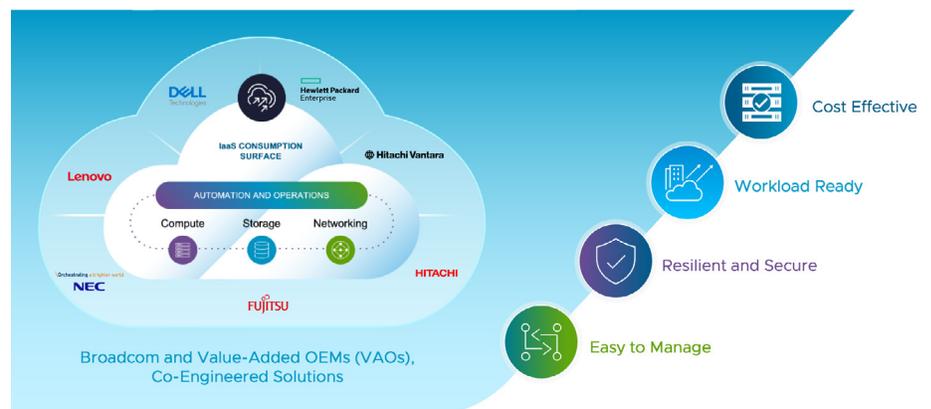
Turnkey solution: Easy to manage, from deployment through to activation and lifecycle management

Cloud economics: Provides a full-stack hardware and software solution that is workload ready, secure and cost effective

VMware Cloud Foundation (VCF) is a subscription-based private cloud software platform that delivers the scale and agility of public cloud with the security, resiliency, and performance of on-premises infrastructure. And through co-engineered solutions with Broadcom's Value-Added OEM (VAO) partners, customers can accelerate their digital transformation journey.

A Value-Added OEM integrates VCF with their own differentiated hardware, software and services into a turnkey private cloud solution. The co-engineered solution is branded, sold and supported by the VAO partner enabling them to deliver a seamless cloud experience to our shared customers.

Simplify Your Private Cloud Experience



Accelerate customers' private cloud adoption

Customers want to significantly reduce both the time and cost of deploying on-premises infrastructure with a private cloud solution that is workload-ready, easy to manage, resilient, and secure.

They need a streamlined private cloud delivery model where hardware and software are pre-integrated into turnkey solutions to remove the build, deploy and operate infrastructure burden.

Validated design based on cloud maturity principles

Each co-engineered solution is required to integrate with the core private cloud capabilities available in VMware Cloud Foundation and is verified prior to release. With the established criteria to deliver a seamless private cloud experience, together Broadcom with our VAO partners can accelerate the pace of innovation for our shared customers.

Get started today:

Learn more about the co-engineered solutions available today from Broadcom's VAO Partners.

Visit our [Value-Added OEM Partners web page](#) or contact your VMware or VAO representative.

With co-engineered solutions, the VAO delivers full stack deployment and operations, integrated automation and life cycle management, and single vendor support. For customers this results in:

- Lower TCO made possible with private cloud efficiency and economics
- Faster time to value from a turnkey, out of the box pre-integrated solution
- Reduced security and failure risk with unified management and built-in automation
- Greater business impact by repurposing valuable skilled resources to key projects.

Co-engineered solutions are versatile to handle traditional, modern and emerging applications, and can be used to modernize existing hyperconverged infrastructure, transform on-premises infrastructure to an all-in-one private cloud and extend to private AI workload projects.

Easy for Customers to Build, Consume, and Scale

For co-engineered solutions to deliver a superior private cloud experience, Broadcom established with the VAO partners the necessary criteria for full-stack integration with VMware Cloud Foundation (VCF) based on cloud maturity design principles, including:

- **Robust IaaS Platform Foundation:** pre-integrated, tested & validated fully virtualized infrastructure stack for out-of-the-box workload readiness
- **Unified Management and Automation:** consistent management tools and built-in automated workflows for efficient Day 0, 1 & 2 operations
- **Simplified Consumption Platform:** policy-driven, self-service, on-demand infrastructure for developers, business user and infrastructure admins
- **Seamless Cloud Service:** integrated, one vendor service & support model from subscription, activation, support and life cycle management

Each co-engineered solution is required to meet this VCF integration criteria and undergoes a rigorous review by both Broadcom and the VAO partner to verify readiness.

Simplify Private Cloud

VMware Cloud Foundation is the best platform for deploying a private cloud infrastructure that is ubiquitous, flexible, and extensible. And when VAO partners integrate their differentiated technologies and services, they deliver a turnkey, superior cloud solution to unify and simplify the customer's private cloud experience.